ISBN: 978-602-14716-5-4

Proceedings



International Conference on Finance, Management and Business

Ibis Hotel, Jakarta, 12 Desember 2017



Proceedings

The International Conference on Finance, Management and Business (ICFMB 2017)

Published by:

Department of Management Faculty of Economics and Business Universitas Diponegoro

Jl. Prof. Soedarto SH, Tembalang, Kota Semarang, Jawa Tengah 50275

Email: feb@undip.ac.id

Telp (024) 76486851, 76486853

Fax: (024) 76486852

This publication is in copyright, subject to statutory exception and to the provisions of relevant collective licensing agreements. No reproduction of any part may take place without the written permission of Department of Management FEB Universitas Diponegoro

First published in 2017 Editor: Erman Denny Layout: Erman Denny

Design Cover: Agung Amal Cahyadi

National Library: Cataloging in Publication (KDT)

Distributed by:

Department of Management Faculty of Economics and Business Universitas Diponegoro Jl. Prof. Soedarto SH, Tembalang, Kota Semarang, Jawa Tengah 50275

Email: feb@undip.ac.id

Telp (024) 76486851, 76486853

Fax: (024) 76486852

FOREWORDS

Assalaamualaikum Warahmatullahi Wabarakatuh,

We are delighted to welcome you to Jakarta, Indonesia. The purpose of International Conference on Finance, Management and Business is to bring together researchers and practitioners all over the world to share new ideas and present latest developments in the theorical and practical areas of finance, management and business. This year's conference brings together more 100 participants to discuss the latest issues.

We are honored to have the keynote speaker in the conference; Professor Claudio Morana from State University of Milan, Italy.

We are hoping that all participants of the conference to take time not only for paper presentation, but also to actively engage one another and to take this opportunity to further develop your professional links.

The conference will not be possible to be organized without the dedicated efforts of many individuals who have contributed to the various process that make up this event. For their dedication, we sincerely convey our appreciation. Our sincere gratitude also goes to our institution partners and journal partners that provide their support in this conference.

Finally, we hope that you will have a good time to see the city.

Wassalaamualaikum

Best wishes,
Dr. Harjum Muharam
Conference Chair
Head of Management Department FEB Universitas Diponegoro

PATRONS

Keynote Speaker:

Professor Claudio Morana (State University of Milan, Italy)

Host:

Department of Management FEB Universitas Diponegoro

Co-hosts:

Department of Management FEB Universitas Brawijaya

Program Doktor Ilmu Managemen Universitas Padjadjaran

FE Universitas Esa Unggul

FE Universitas Kristen Petra

FE Universitas Islam Malang

Asosiasi Ilmuwan Manajemen Indonesia

Indonesian Financial Management Association

Conference Chair:

Dr. Harjum Muharam (Department of Management FEB Universitas Diponegoro)

Scientific Committee:

Prof. Claudio Morana (Milan State University)

Prof. Joseph Cherian (NUS)

Prof. Sugato Bhattacharyya (University of Michigan)

Prof. Mathijs van Dijk (Erasmus University)

Prof. Sugeng Wahyudi (Universitas Diponegoro)

Prof. Armanu Thoyib (Universitas Brawijaya)

Chotibak (Pab) Jotikasthira, PhD (Southern Methodist University)

Johan Sulaeman, PhD (National University of Singapore)

Wing Wah Tham, Phd (UNSW)

Ainur Rofiq PhD (Universitas Brawijaya)

Dr. Mohd Norfian Alifiah (Universiti Teknologi Malaysia)

Dr. Suharnomo (Universitas Diponegoro)

Dr. Ahyar Yuniawan (Universitas Diponegoro)

Dr. Atim Djazuli (Universitas Brawijaya)

Dr. Suherman (Universitas Negeri Jakarta)

Organizing Committee:

Erman Denny (Universitas Diponegoro)

Rizal Hari Magnadi (Universitas Diponegoro)

PROGRAM

Hour	Program
07.30 - 14.00	Registration
08.00 - 10.00	Concurrent session 1 (Sanur 1-3 rooms, Kintamani room)
10.00 - 10.30	Coffee break
10.30 - 10.35	Opening speech (Sanur room)
10.35 - 11.20	Keynote speech (Sanur room)
11.20 - 13.00	Lunch
13.00 - 15.30	Concurrent session 2 (Sanur 1-3 rooms, Kintamani room)
15.30 - 15.40	Coffee break
15.40 – 17.40	Concurrent session 3 (Sanur 1-3 rooms, Kintamani room)

PRESENTATION SCHEDULE

-10.00
0
0
0
\equiv
0
-00.80
0
3
•
∞
0
(Hour:
=
=
=
\blacksquare
_
_
SESSION 1
=
0
_
S
S
[+]
77
01
_
=
Z
[+]
\Box
K
~
(1
CONCURRENT
1
0
\sim

1000	CAMID 1	CANTID 1	SANIB 3	KINTAMANI
SFESTON	Aieno Andriani Hansari	Retnaningtvas Widuri	Hafiza Aishah Hashim	Atina Shofawati
CHAIR	(Widyatama University)	(Petra Christian Universityr)	(Universiti Malaysia Terengganu)	(Universitas Airlangga)
	DETERMINANT OF ASSET REVALUATION AND FIRM VALUE (STUDY OF INDONESIAN STOCK	INTELLECTUAL CAPITAL, TOTAL QUALITY MANAGEMENT TOWARDS LECTURERS' JOB SATISFACTION - AN	THE EFFECT OF MACRO ECONOMY ON EXCHANGE RATE IN INDONESIA BY METHOD OF VECTOR ERROR	A SEQUENTIAL EXPLORATORY DESCRIPTIVE RESEARCH: ANTICIPATING CREATIVE
	EXCHANGE COMPANY) Zainal Abidin Sahabuddin (Universitas Pertahanan Indonesia)	EVIDENCE FROM LECTURERS OF PRIVATE UNIVERSITIES IN BANDUNG, INDONESIA Ronny Buha Sihotang (Universitas Advent Indonesia)	CORRECTION MODEL (VECM) Wahyudayanto Utama (Universitas Pendidikan Indonesia)	DISRUFTION BY DEVELORING DYNAMIC CAPABILITY AND AMBIDEXTERITY IN INDONESIA TV INDUSTRY Hardijanto Saroso
	CITIZENS' ATTITUDES TOWARDS TAX EVASION: DEMOGRAPHIC PROFILE Nur Quratun 'Aini Haron (UiTM) Siti Aisyah Kamaruzaman (UiTM) Rina Fadhilah Ismail (UiTM) Siti Syaqilah Hambali (UiTM)	MODELING ASYMMETRY WITH FAT- TAILED DENSITIES IN A HIGH VOLATILE EMERGING STOCK MARKET: EVIDENCE FROM EGYPTIAN STOCK EXCHANGE MARKET Elgilani Elshareif. Rafida Elobaid (Canadian University Dubai)	WEAVING ISLAMIC WORK ETHICS INTO ETHICAL DECISION MAKING Abdul Hakim Abdul Latiff, Hafiza Aishah Hashim, Zalailah Salleh (Universiti Malaysia Terengganu)	SELF-MANAGED PROJECT TEAMS (SMPTS) LEADERSHIP PROCESS: AN EXPLORATION Zaleha Yazid (National University of Malaysia)
	THE ELDERLY'S WORKING HAPPINESS IN THAILAND'S RURAL SOCIETY; A CASE STUDY OF DOKKHAMTAI SUB-PROVINCE: THE MEANING AND PROMOTION GUIDELINE Satit Chuayounan, Nawaporn Ketsuwan. Nattawut Somyarone (University of Phayao)	THE STRATEGY FOR REAL ESTATE DEVELOPMENT COMPANIES – THE STRATEGIC PLACE: A MARKET-BASED FRAMEWORK Kelik Hastjarjo, Dvvi Kartini Yahya, Faisal Afift, Popy Rufaidah (Padjadjaran University)	THE BEHAVIOR OF LIGHTING INDUSTRY IN NEW WAVE MARKETING POINT OF VIEW AND ITS APPLICATIONS Freddy Sutanto, Jacky Mussry (Institut Teknologi Bandung)	SYSTEM DYNAMIC OF LUBRICANT DEMAND IN MARINE INDUSTRY IN INDONESIA Devi Arnita, Reza Ashari Nasution (Institut Teknologi Bandung)
	FACTORS INFLUENCING TOURISM DEMAND TO INDONESIA Muhamad Yunanto, Henny Medyawati (Universitas Gunadarma)	SMART PROVINCE, KEY SECTORS SPATIAL DISTRIBUTION: STUDY CASE IN GORONTALO PROVINCE G A Muhtar (Muhammadiyah University of Gorontalo), M Sapiri (Bosawa University), F Suaib (Health Polytechnic Of Makassar)	THE EFFECT OF AUDIT COMMITTEE FINANCIAL EXPERTISE AND RELATIVE STATUS ON EARNINGS MANAGEMENT: CASE OF INDONESIA Delfita Siagian. Sylvia Veronica Siregar (Universitas Indonesia)	FINANCIAL PERFORMANCE ANALYSIS OF LOCAL GOVERNMENT: COMPARATIVE STUDY OF CENTRAL JAVA AND SOUTH KALIMANTAN PROVINCE Sri Suranta. Bandi. Halim Dedy Perdana. M. Syafiqurrahman (Universitas Sebelas Maret)

FINANCIAL MANAGEMENT OF VILLAGE CASH Sri Setiawati (STIE Manajemen Bisnis Indonesia)	THE DETERMINING FACTORS TO ACHIEVE SUSTAINABLE BUSINESS PERFORMANCE: AN EMPIRICAL STUDY ON INDONESIA'S UPSTREAM OIL AND GAS INDUSTRY Dali Sadli Mulia. Firmanzah, Martani Huseini, Ruslan Prijadi (Universitas Indonesia)	EARNING MANAGEMENT PRACTICES ON WORKPLACE SPIRITUALITY IN BUSINESS COMPANIES Sri Handayani. Ahmad Sururi Afif (Esa Unggul University)	POSITIVE FRAMING DISCLOSURE IN DECISION MAKING INVESTMENT IN INDONESIA STOCK EXCHANGE MF. Arrozi Adhikara (Esa Unggul University) Mokhamad Anwar. Layyinaturobaniyah, Ratna Komara. Sulaeman Rahman (University of Padiadiaran)
HOW RISK BASED AUDIT, AND ROLE OF INTERNAL CONTROL AFFECT GOOD CORPORATE GOVERNANCE? Sigit Handoyo, Azmi Umar (Islamic University of Indonesia)	RISK GOVERNANCE AND BANK PROFIT IN ASEAN-5: A COMPARATIVE STUDY AND AN EMPIRICAL INVESTIGATION Etikah Karyani (Indonesia Banking School) Budi Frensidhy, Setio Anggoro Dewo (Universitas Indonesia) Wimboh Santoso (Financial Services Authority)	BUSINESS ASPECTS AND SOCIAL CAPITAL ROLES ON SOYBEAN PROCESSED PRODUCTS BUSINESS IN JEMBER REGENCY Zainuri, Mohammad Saleh, Nur Hisamuddin (Universitas Jember)	IDENTIFYING USE OF ACCOUNTING INFORMATION SYSEM IN BUSINESS COMPANY Darmansyah, Yosevin Kamawati (Esa Unggul University)
FACTORS AFFECTING CONSEQUENCES OF TRUST: EMPIRICAL STUDY ON RETAIL WEBSITES IN INDONESIA Natasha Clairine Mintarga. Patricia (Pelita Harapan University)	POTENTIALS, CONSTRAINTS AND SHARIA-BASED FINANCING MODELS ON CASSAVA AGROINDUSTRY BUMDes IN JEMBER DISTRICT – INDONESIA Sebastiana Viphindrartin, Ahmad Roziq. Sampeadi (University of Jember)	DO EXPORTING SMALL- AND MEDIUM-SCALE ENTERPRISES (SMES) NEED ENTREPRENEURIAL ORIENTATIONS? Achmad Zaini, Diana Eka Poernamawati (Politeknik Negeri Malang)	THE STUDENT'S INTENTION TO USE ISLAMIC BANKING: THE THEORY OF PLANNED BEHAVIORAPPROACH Sugiyanto. Jatmiko, Nurjannah Endah Rahayu (Esa Unggul University)
		(2	

15 30)	1000
- 1	
13 00	200
Hour	· mort
-	1
7	,
ć	5
CESCION	
L	•
Ē	i
PRENT	í
	5
LONG)
2	
C)
()

	COLLOS TOTAL STORY TOTAL TOTAL TOTAL			
ROOM	SANURI	SANUR 2	SANUR 3	KINIAMANI
SESSION	Devi Arnita	Ronny B. Sihotang	Hardijanto Saroso	Sulaeman Rahman Nidar
CHAIR	(ITB)	(Universitas Advent Indonesia)	(BINUS University)	(Padjadjaran University)
	THE EFFECT OF TANGIBLE AND	EFFECT OF ENTREPRENEURSHIP	OPEN ECONOMIC GROWTH MODEL IN	PARTICIPATION AND PERFORMANCE
	INTANGIBLE ASSET INVESTMENTS	ORIENTATION AGAINST	INDONESIA USING VECTOR ERROR	IN TEAM OF CAPITAL BUDGETING IN
	ON THE VALUE OF		CORRECTION MODEL APPROACH	THE GOVERNMENT OF SIDOARJO
	MANUFACTURING COMPANIES	INNOVATION AND ITS IMPACT ON	Timbul Hamonangan Simanjuntak	DISTRICT
	LISTED ON THE INDONESIA STOCK	THE PERFORMANCE OF SOE	(Universitas Kristen Maranatha)	Yanuar Nugroho. Riska Nur Rosyidiana
	EXCHANGE	BUSINESSES IN INDONESIA	Imam Mukhlis, Salman Farizi, Sariyani	(Universitas Airlangga)
	Mustaruddin (Universitas Tanjungpura)	Urip Sedyowidodo. Ernie T.Sule	(Universitas Negeri Malang)	
		(University of Padjadjaran)		
	ENTREPRENEUR EDUCATION	THE INFLUENCE OF BASEL CAPITAL	EFFICIENCY AND COMPETITIVENESS	THE STUDY OF ADJUSTMENT OF
	MODEL WITH UNCONSCIOUS AND	ACCORD AND GOOD CORPORATE	OF RURAL BANKS IN WEST JAVA	RESTRIBUSI RUBBISH IN BANDUNG
	CONSCIOUS MIND	GOVERNANCE IMPLEMENTATION	INDONESIA	CITY IN TERMS OF ECONOMIC
	Iskandarini, Harmein Nssution	TOWARD CREDIT RISK	Layyinaturrobaniyah. Mokhamad Anwar.	FEASIBILITY ASPECTS
	(Universitas Sumatera Utara)	MANAGEMENT IN INDONESIAN	Ratna Komara, Sulaeman Rahman	Keni Kaniawati (Widyatama University)
	Dian Inda Sari	BANKING LISTED ON INDONESIAN	(Universitas Padjadjaran)	Rully Indrawan (Pasundan University)
	(Akademi Maritim Belawan Medan)	STOCK EXCHANGE		
		Ajeng Andriani Hapsari, John Henry Wijaya		
		(Widyatama University)		
	INFORMATION FRAMING AND	THE EFFECT OF INTELLECTUAL	FORMULATION STRATEGY OF	SERVICE-DOMINANT LOGIC AND
	DIVIDEND POLICY: HOW IF AFFECTS	CAPITAL DISCLOSURE TO COST OF	MERCHANT BUSINESS GROUP DIVISION	CONSUMER CULTURE THEORY:
	THE INVESTING INTENTION? (AN	FINANCE AND FIRM VALUE OF	OF PT. BANK CIMB NIAGA, TBK	VALUE CO-CREATION IN SMALL
	EXPERIMENTAL STUDY)	MANUFACTURING ENTERPRISES IN	Zulkifli Rangkuti, Faras Zulina Ayunani	BUSINESS COMMUNITY
	I Made Narsa (Universitas Airlangga),	INDONESIA	(ABFI Institute Perbanas)	Handyanto Widjojo, Avanti Fontana, Gita
	Andry Syuhada Caesar Saefullah	Yonathan Said Marcos, Sautma Ronni		Gayatri (Universitas Indonesia)
	(Universitas Muhammadiyah Malang)	Basana		Agus W. Soehadi (Universitas Prasetiya
		(Petra Christian University)		Mulya)
	RESPONSES OF RETAIL INTEREST	ANALYSIS OF THE FACTORS	LEADING SALESPERSON: A CULTURE-	ASSISTANCE STRATEGY MODEL OF
	RATE TO POLICY RATE IN	AFFECTING CUSTOMER	BASED INVESTIGATION TOWARD THE	SEMARANG BATIK SMEs
	INDONESIA	SATISFACTION AND ITS IMPACT TO	EFFECTIVE LEADERSHIP	Agus Prasetyo Utomo. Endang
	Aditya Suselo, Dony Abdul Chalid	REPURCHASE INTENTION OF	CHARACTERISTICS IN INDONESIA	Tjahjaningsih. Dewi Handayani UN
	(Universitas Indonesia)	TRAVELOKA CUSTOMER IN	Mirwan Surya Perdhana, Rizal Hari Magnadi.	(Stikubank University)
		SEMARANG	I Made Bayu Dirgantara	
		Mudiantono, Ikka Septya Nuraini, Harry	(Universitas Diponegoro)	
		Soesanto (Diponegoro University)		•
	THE INFLUENCE OF	THE INFLUENCE OF BURNOUT AND	CHART OF INTELLECTUAL CAPITAL IN	THE ROLE OF GREEN MARKETING
	ORGANIZATIONAL CULIURE.	ENGAGEMENT ON PERFORMANCE	INDONESIA T V. S. T. T. T. T.	SIKALEGY FOR GREEN LOURISM
	CAREER DEVELOPMENT AND	Juliana Caesaria Tandung (Petra Christian University)	Tessa V. Soctanto. Liem Pet Fun (Petra Christian University)	Kahmawati, Satria Putra Utama, M. 10dy Arsvianto

	KINTAMANI	•																						
	SANUR3	Ooi Chee Keong (Universiti Tunku Abdul Rahman)	EXECUTIVE'S EARLY TENURE AND	Myria Rafiz Khasandy, Desi Adhariani	(Universitas Indonesia)		THE TECHNOLOGY ACCEPTANCE	MODEL FOR FLATING MOBILE CAMIL IN INDONESIA	Umi Kaltum, Rizki Rimadina	(Padjadjaran University)		CHANGES IN TICK SIZE AND ROUND	LIQUIDITY?	Vinardo Rajang, Christiana Fara Dharmastuti	(Atma Jaya Catholic University of Indonesia)				THE INFLUENCE OF BELIEF SYSTEM	AND BOUNDARY SYSTEM ON INTELLECTUAL CAPITAL THROUGH	IMPLEMENTATION OF ERP	Priskila Adiasih, Saarce Elsye Hatane, Shendy	Ontstyanto (Petra Christian University)	
17.40)	SANUR 2	Andry Syuhada Caesar Saefullah (Universitas Muhammadiyah Malang)	THE EFFECT OF FINANCIAL	OPPORTUNITY SET, AND FINANCIAL	REPORTING AGGRESSIVENESS TO	Reza Bayuaji, Amrie Firmansyah (Politeknik Keuangan Negara STAN)	INTEGRATIVE APPROACH:	PREDICTION OF TAXPAYER	COMPLIANCE BEHAVIOR	Retnanıngtyas Widuri, Yenni Mangoting. Elisa Tjondro	(Petra Christian University)	IS SELLER REPUTATION NO LONGER	BUSINESS (MARKETPLACE)	LANDSCAPE? A STUDY OF THE BEST	SELLING SMARTPHONE IN THE TWO BIGGEST MARKETPLACE IN	INDONESIA	Alfian Budi Primanto, M. Khoirul ABS, Afi	(University of Islam Malang)	RELATIONSHIP ANALYSIS OF ECO-	DISCLOSURE AND ECONOMIC	CONSEQUENCES	(CASE STUDY OF OIL, GAS AND COAL,	MEMBER COUNTRIES)	Dody Hapsoro, Ambarwati
Evada Dewata (State Polytechic of Sriwijaya) CONCURRENT SESSION 3 (Hour: 15.40 – 17.40)	SANURI	Ratu Hasanah Semarini (Universitas Indonesia)	DOES INDIGENOUS TRADITION	ENTREPREDEURSHIP?	Handyanto Widjojo, Sandy Gunawan (Universitas Prasetiva Mulva)		THE TEST OF INTERNATIONAL	Putu Anom Mahadwartha, Christine Adi	Njotosutikto	(Universitas Surabaya)		ANALYSIS OF INTEGRATED DEBODTING IMPLEMENTATION ON	COMPANIES IN INDONESIA FOR THE	PERIOD OF 2014-2016	Bella Nathania, Hanna (Universitas Pelita Harapan)				DIGITAL MEDIA ADVERTISING	DISKUPLION IN INDONESIA: WHAT	LEARNED?	Reza A. Nasution	(Banking Institute of Technology) Anna A. Agus	(Universitas Indonesia)
CONCUR	ROOM	SESSION																			-14-2			

International Conference on Finance, Management and Business Jakarta, 12 December 2017

		To the state of th													
	DEPOSITOR RESPONSE TO RISK OF LOCAL DEVELOPMENT BANKS: A CASE OF INDONESIA R. Lina Risnaeni Ahmad. Erie Febrian (Universitas Padjadajaran)	il v	SOFT SKILLS TRAINING AND ITS IMPACT TO LEARNING ACHIEVEMENT	WITH MCCLELLAND S NEED SATISFACTION THEORY AS A	MODERATING VARIABLE: CASE STUDY AT FACULTY OF ECONOMICS STATE UNIVERSITY OF JAKARTA	Hania Aminah (Universitas Negeri Jakarta)	THE IMPACT OF INVESTOR PROTECTION AND SOCIAL MEDIA ON	CORRUPTION LEVEL Megawati Oktorina (Atma Jaya Catholic	University of Indonesia) Sidharia Ulama, Hilda Rossieta	(Universitas Indonesia)	AUDIT REPORT LAG, AUDIT GOING CONCERN QUALIFICATION AND	FINANCIAL CRISIS: MALAYSIAN EVIDENCE	Ooi Chee Keong	(Universiti Tunku Abdul Rahmam)	Lau Yeng Wai (Universiti Putra Malaysia)
(CTIE VKPN Vogvakarta)	DO GENERATION Y AND GENERATION Y HAVE A DIFFERENT PERCEPTION ON THEIR JOB DEMAND AND JOB RESOURCES? Herison Pandapotan Purba (Airlangga University)	Juliana Caesaria Tandung (Petra Christian University)	STOCK AND BOND MARKET DEVELOPMENT AND THE ROLE OF	ECONOMIC GROWTH AND FOREIGN DIRECT INVESTMENTS	Harjum Muharam. Ditya Setyowati (Diponegoro University)		FMEA AND FUZZY IMPLEMENTATION AS A PROCESS IMPROVEMENT	STRATEGY CAUSED POTENTIAL FAILURE AT COMPONENT LEVEL	Mochammad Basjir (University of Islam	/3	CONSUMERS' PURCHASE INTENTION TOWARDS ORGANIC SKIN CARE	PRODUCTS IN JAKARTA: THE MEDIATING FEFECTS OF ATTITUDE	Andrian Haro (State University of Jakarta)		
	ANALYSIS FRAMEWORK OF COMMITMENT – TRUST THEORY AND CONSUMER ATTITUDE AS DETERMINANTS OF ONLINE BOOKING INTENTION; A STUDY OF INDONESIAN DIGITAL NATIVES	Anna Riana Putriya (Universitas Multimedia Nusantara) Utomo Sarjono Putro (InstitutTeknologi Bandung)	LOGISTICS CLUSTERS TO DRIVE ECONOMIC COMPETITIVENESS IN	INDONESIA Yudo Anggoro (Bandung Institute of	Technology). Harrison Campbell (University of North Carolina at Charlotte)		DETERMINANT OF BANK DYNAMIC CAPABILITY AND IMPLICATIONS ON	THE PERFORMANCE OF SMES CREDIT DISTRIBUTION	Erie Febrian, Mokhamad Anwar,	(Universitas Padjadjaran)	FACTORS AFFECTING DECISION TO CHOOSE BATIK TOUR VILLAGE	Tina Melinda, Denpharanto A. K. Juliuska	(Ciputra University)		
	2					22									

INDEX

FOREWORDS
PATRONSii
PROGRAMiii
PRESENTATION SCHEDULEiv
INDEXx
CITIZENS' ATTITUDES TOWARDS TAX EVASION: DEMOGRAPHIC PROFILE
Nur Quratun 'Aini Haron, Rina Fadhilah Ismail, Siti Aisyah Kamaruzaman, Siti Syaqilah
Hambali, Nurul Nadiah Ibrahim1
WEAVING ISLAMIC WORK ETHICS INTO ETHICAL DECISION MAKING
Abdul Hakim Abdul Latiff, Hafiza Aishah Hashim, Zalailah Salleh2
MODELING ASYMMETRY WITH FAT-TAILED DENSITIES IN A HIGH VOLATILE
EMERGING STOCK MARKET: EVIDENCE FROM EGYPTIAN STOCK EXCHANGE MARKET
Elgilani Elshareif, Rafida Elobaid3
SELF-MANAGED PROJECT TEAMS (SMPTS) LEADERSHIP PROCESS: AN EXPLORATION
Zaleha Yazid
Laking 1 aliu
THE ELDERLY'S WORKING HAPPINESS IN THAILAND'S RURAL SOCIETY; A CASE
STUDY OF DOKKHAMTAI SUB-PROVINCE: THE MEANING AND PROMOTION
GUIDELINE
Satit Chuayounan, Nawaporn Ketsuwan, Nattawut Somyarone
THE STRATEGY FOR REAL ESTATE DEVELOPMENT COMPANIES - THE STRATEGIC
PLACE: A MARKET-BASED FRAMEWORK
Kelik Hastjarjo, Dwi Kartini Yahya, Faisal Afiff, Popy Rufaidah6
THE BEHAVIOR OF LIGHTING INDUSTRY IN NEW WAVE MARKETING POINT OF VIEW
AND ITS APPLICATIONS
Freddy Sutanto, Jacky Mussry7
SYSTEM DYNAMIC OF LUBRICANT DEMAND IN MARINE INDUSTRY IN INDONESIA
Devi Arnita, Reza Ashari Nasution
Devi Arma, Reza Asuari Pasuton
DETERMINANT OF ASSET REVALUATION AND FIRM VALUE (STUDY OF INDONESIAN
STOCK EXCHANGE COMPANY)
Zainal Abidin Sahabuddin9
INTELLECTUAL CAPITAL, TOTAL QUALITY MANAGEMENT TOWARDS LECTURERS'
JOB SATISFACTION, - AN EVIDENCE FROM LECTURERS OF PRIVATE UNIVERSITIES IN
BANDUNG, INDONESIA.
Ronny Buha Sihotang

Wahyudayanto Utama	THE EFFECT OF MACRO ECONOMY ON EXCHANGE RATE IN INDONESIA BY METHOD OF VECTOR ERROR CORRECTION MODEL (VECM)
DISRUPTION BY DEVELOPING DYNAMIC CAPABILITY AND AMBIDEXTERITY IN INDONESIA TV INDUSTRY Hardijanto Saroso	48 EVE - 10.1 04 (44 mod 10.1 m) 2 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Muhamad Yunanto, Henny Medyawati	DISRUPTION BY DEVELOPING DYNAMIC CAPABILITY AND AMBIDEXTERITY IN INDONESIA TV INDUSTRY
GORONTALO PROVINCE G A Muhtar, M Sapiri, F Suaib	
ON EARNINGS MANAGEMENT Delfita Siagian, Sylvia Veronica Siregar	GORONTALO PROVINCE
STUDY OF CENTRAL JAVA AND SOUTH KALIMANTAN PROVINCES Sri Suranta, Bandi, Halim Dedy Perdana, M. Syafiqurrahman	ON EARNINGS MANAGEMENT
WEBSITES IN INDONESIA Natasha Clairine Mintarga, Patricia	STUDY OF CENTRAL JAVA AND SOUTH KALIMANTAN PROVINCES
CORPORATE GOVERNANCE? Sigit Handoyo, Azmi Umar	WEBSITES IN INDONESIA
EFFECTIVE AND EFFICIENCY OF A FINANCIAL MANAGEMENT OF VILLAGE CASH S. Setiawati	CORPORATE GOVERNANCE?
Meidiahna Kusuma, Fransiska Desiana Pranatasari, Wendra Hartono	EFFECTIVE AND EFFICIENCY OF A FINANCIAL MANAGEMENT OF VILLAGE CASH
AGROINDUSTRY BUMDes IN JEMBER DISTRICT – INDONESIA Sebastiana Viphindrartin, Ahmad Roziq, Sampeadi	
EMPIRICAL INVESTIGATION	AGROINDUSTRY BUMDes IN JEMBER DISTRICT – INDONESIA
	EMPIRICAL INVESTIGATION

THE DETERMINING FACTORS TO ACHIEVE SUSTAINABLE BUSINESS PERFORMANCE:
AN EMPIRICAL STUDY ON INDONESIA'S UPSTREAM OIL AND GAS INDUSTRY
Dali Sadli Mulia
THE EFFECT OF LEVERAGE TOWARD RISK ON MANUFACTURING COMPANY IN INDONESIA STOCK EXCHANGE Intan Shaferi, Rio Dhani Laksana, Sugeng Wahyudi
,,
DO EXPORTING SMALL- AND MEDIUM-SCALE ENTERPRISES (SMEs) NEED ENTREPRENEURIAL ORIENTATIONS? Achmad Zaini, Diana Eka Poernamawati
BUSINESS ASPECTS AND SOCIAL CAPITAL ROLES ON SOYBEAN PROCESSED PRODUCTS BUSINESS IN JEMBER REGENCY Zainuri, Mohammad Saleh, Nur Hisamuddin
EARNING MANAGEMENT PRACTICES ON WORKPLACE SPIRITUALITY IN BUSINESS COMPANIES
Sri Handayani, Ahmad Sururi Afif
MODEL POLICY CONTROLLING BUDGETARY SLACK ON HOSPITAL Abdurrahman, Sudarwan
THE STUDENT'S INTENTION TO USE ISLAMIC BANKING: THE THEORY OF PLANNED BEHAVIOR APPROACH
Sugiyanto, Jatmiko, Nurjannah Endah Rahayu29
IDENTIFYING USE OF ACCOUNTING INFORMATION SYSTEM IN BUSINESS COMPANY Darmansyah, Yosevin Karnawati
POSITIVE FRAMING DISCLOSURE IN DECISION MAKING INVESTMENT IN INDONESIA STOCK EXCHANGE
MF. Arrozi Adhikara
EFFICIENCY AND LENDING PROVISION FOR MICRO AND SMALL BUSINESSES: STUDY FOR RURAL BANKS IN WEST JAVA INDONESIA
Mokhamad Anwar, Layyinaturrobaniyah, Ratna Komara, Sulaeman Rahman32
THE EFFECT OF TANGIBLE AND INTANGIBLE ASSET INVESTMENTS ON THE VALUE OF MANUFACTURING COMPANIES LISTED ON THE INDONESIA STOCK EXCHANGE Mustaruddin
EFFECT OF ENTREPRENEURSHIP ORIENTATION AGAINST ORGANIZATIONAL LEARNING AND INNOVATION AND ITS IMPACT ON THE PERFORMANCE OF SOE BUSINESSES IN INDONESIA
Urin Sedvowidado Ernie T Sule

OPEN ECONOMIC GROWTH MODEL IN INDONESIA USING VECTOR ERROR CORRECTION MODEL
Timbul Hamonangan Simanjuntak, Imam Mukhlis, Salman Farizi, Sariyani35
PARTICIPATION AND PERFORMANCE IN TEAM OF CAPITAL BUDGETING IN THE GOVERNMENT OF SIDOARJO DISTRICT Yanuar Nugroho, Riska Nur Rosyidiana
ENTREPRENEUR EDUCATION MODEL WITH UNCONSCIOUS AND CONSCIOUS MIND Iskandarini, Harmein Nssution, Dian Inda Sari
THE INFLUENCE OF BASEL CAPITAL ACCORD AND GOOD CORPORATE GOVERNANCE IMPLEMENTATION TOWARD CREDIT RISK MANAGEMENT IN INDONESIAN BANKING LISTED ON INDONESIAN STOCK EXCHANGE Ajeng Andriani Hapsari, John Henry Wijaya
EFFICIENCY AND COMPETITIVENESS OF RURAL BANKS IN WEST JAVA INDONESIA Layyinaturrobaniyah, Mokhamad Anwar, Ratna Komara, Sulaeman Rahman Nidar39
THE STUDY OF ADJUSTMENT OF RESTRIBUSI RUBBISH IN BANDUNG CITY IN TERMS OF ECONOMIC FEASIBILITY ASPECTS Keni Kaniawati, Rully Indrawan
CORPORATE SOCIAL RESPONSIBILITY OF ISLAMIC BANKS IN INDONESIA: A RELIGIOUS RESPONSIBILITY? Yuliana Sari, Isni Andriana, Evada Dewata
THE EFFECT OF MANAGERIAL OVERCONFIDENCE AND GOVERNMENT OWNERSHIP TO FINANCING DECISION OF STATE-OWNED ENTERPRISES IN INDONESIA Adrian Tirta Wijaya, Nanik Linawati
ARE FOUNDERS OR DECENDANTS RISK TAKER? EXAMINING FAMILY CEO BEHAVIOR Aulia Citra Puteri, Viverita
EFFECT OF RURAL BANK CREDIT ON LOCAL ECONOMIC PERFORMANCE IN WEST JAVA Sulaeman Rahman Nidar, M. Anwar, Ratna Komara, Layinaturabaniyah
EXECUTIVE'S EARLY TENURE AND EARNINGS MANAGEMENT Myria Rafiz Khasandy, Desi Adhariani45
AUDITOR COMPETENCE AND EARNINGS MANAGEMENT: ANALYSIS OF THE ASSOCIATION AND THE IMPACT OF OWNERSHIP STRUCTURE AS THE MODERATING VARIABLE Indah Permata Sari, Desi Adhariani

ANALYSING TRANSACTION COST IN DAIRY CONTRACT FARMING IN EAST JAVA – INDONESIA
Kartika DS Susilowati, Asminah Rachmi, Nur Indah Riwajanti
THE RELATION OF TRANSFORMATIONAL LEADERSHIP, JOB INVOLVEMENT AND INDIVIDUAL CULTURAL VALUE ORIENTATION Eisha Lataruva, Suharnomo
EQUITY MARKET TIMING AND CAPITAL STRUCTURE: EVIDENCE ON POST-IPO FIRMS IN INDONESIA Dewi Ratih, Achmad Yunus
THE IMPACT OF CAPITAL BUFFER ON THE EFFICIENCY OF INDONESIAN BANKS Dwi Nastiti Danarsari, Viverita, Rofikoh Rokhim
THE ROLE OF ISLAMIC MICROFINANCE TO INCREASE THE REAL ECONOMY SECTOR: A CONCEPTUAL MODEL Atina Shofawati
ANALYSIS OF HELD TO MATURITY SECURITIES INVESTMENT UPWARD TREND RELATED TO BASEL III REGULATION IN INDONESIA Ari Kuncara Widagdo, Agil Ilman Rezadi
PARTIAL LEAST SQUARE FOR PREDICTING ACCOUNTANT SATISFACTION IN USING ENTERPRISE RESOURCE PLANNING SYSTEMS Well
THE SURVIVAL AND HAZARD FUNCTIONS IN THE INDUSTRIAL SECTOR OF INDONESIAN COMPANIES Farida Titik Kristanti, Deannes Isynuwardhana
EQUITY RETURN VALUATION OF TELECOMMUNICATION COMPANY BY USING CAPITAL ASSET PRICING MODEL IN INDONESIA STOCK EXCHANGE Siti Rahmi Utami, Vivian Limas, Fauziah Ulfa, Michael Wijaya
THE EFFECT OF TAX RATE CHANGE ON THE RELATIONSHIP BETWEEN AGGRESSIVE FINANCIAL REPORTING AND TAX AGGRESSIVENESS Frista, Dwi Martani
THE ROLE OF STAKEHOLDER PRESSURE IN ENHANCING THE QUALITY OF SUSTAINABILITY DISCLOSURE Anisa Ramadhini Trianaputri, Chaerul Djusman Djakman
PHILOSOPHY OF GREENDEEN-PRENEUR (CASE OF MUSLIM HERBAL ENTREPRENEURS) Salamah Wahyuni, Intan Novela Q.A., Suryandari Istiqomah

ACCOUNTING QUALITY AND SPECIALIST AUDITOR TO PREDICT BANK FAILURE IN INDONESIA
Alhamdi Alfi Fajri, Ratu Hasanah Semarini, Yulia Nurlita
THE IMPACT OF INVESTOR PROTECTION AND SOCIAL MEDIA ON CORRUPTION LEVEL Megawati Oktorina, Sidharta Utama, Hilda Rossieta
INFORMATION FRAMING AND DIVIDEND POLICY: HOW IF AFFECTS THE INVESTING INTENTION? (AN EXPERIMENTAL STUDY) I Made Narsa, Andry Syuhada Caesar Saefullah
THE EFFECT OF INTELLECTUAL CAPITAL DISCLOSURE TO COST OF FINANCE AND FIRM VALUE OF MANUFACTURING ENTERPRISES IN INDONESIA Yonathan Said Marcos, Sautma Ronni Basana
FORMULATION STRATEGY OF MERCHANT BUSINESS GROUP DIVISION OF PT. BANK CIMB NIAGA, TBK Zulkifli Rangkuti, Faras Zulina Ayunani
SERVICE-DOMINANT LOGIC AND CONSUMER CULTURE THEORY: VALUE CO- CREATION IN SMALL BUSINESS COMMUNITY Handyanto Widjojo, Avanti Fontana, Gita Gayatri, Agus W. Soehadi
DOES INDIGENOUS TRADITION DRIVE SOCIAL ENTREPRENEURSHIP? Handyanto Widjojo, Sandy Gunawan
THE EFFECT OF FINANCIAL CONSTRAINTS, INVESTMENT OPPORTUNITY SET, AND FINANCIAL REPORTING AGGRESSIVENESS TO TAX AGGRESSIVENESS Reza Bayuaji, Amrie Firmansyah
ENTREPRENEURSHIP DEVELOPMENT MODEL FOR EMPOWERING WOMEN MICRO ENTERPRISES IN RURAL AREAS (CASE OF MAJALENGKA DISTRICT) Mulyaningrum, Ellen Rusliati, Mujibah A. Sufyani
DO GENERATION X AND GENERATION Y HAVE A DIFFERENT PERCEPTION ON THEIR JOB DEMAND AND JOB RESOURCES? Herison Pandapotan Purba, Juliana Caesaria Tandung
THE INFLUENCE OF ORGANIZATIONAL CULTURE, KNOWLEDGE MANAGEMENT, CAREER DEVELOPMENT, AND WORKING ENVIRONMENT TO EMPLOYEE JOB SATISFACTION (A CASE STUDY IN A PORT SERVICES COMPANY) Wardoyo, Humairoh
RESPONSES OF RETAIL INTEREST RATE TO POLICY RATE IN INDONESIA Aditya Suselo, Dony Abdul Chalid

TO REPURCHASE INTENTION OF TRAVELOKA CUSTOMER IN SEMARANG
Mudiantono, Ikka Septya Nuraini, Harry Soesanto
THE INFLUENCE OF BURNOUT AND ENGAGEMENT ON PERFORMANCE Juliana Caesaria Tandung, Herison Pandapotan Purba, Kathleen, Hardianto Rumui
LEADING SALESPERSON: A CULTURE-BASED INVESTIGATION TOWARD THE EFFECTIVE LEADERSHIP CHARACTERISTICS IN INDONESIA Mirwan Surya Perdhana, Rizal Hari Magnadi, I Made Bayu Dirgantara
CHART OF INTELLECTUAL CAPITAL IN INDONESIA Tessa V. Soetanto, Pei Fun Liem
ASSISTANCE STRATEGY MODEL OF SEMARANG BATIK SMES Agus Prasetyo Utomo, Endang Tjahjaningsih, Dewi Handayani UN
THE ROLE OF GREEN MARKETING STRATEGY FOR GREEN TOURISM Rahmawati, Satria Putra Utama, M.Tody Arsyianto
THE TEST OF INTERNATIONAL PORTFOLIO DIVERSIFICATION Putu Anom Mahadwartha, Christine Adi Njotosutikto
INTEGRATIVE APPROACH: PSYCHOLOGY AND SPIRITUALITY AS PREDICTION OF TAXPAYER COMPLIANCE BEHAVIOR Retnaningtyas Widuri, Yenni Mangoting, Elisa Tjondro
THE TECHNOLOGY ACCEPTANCE MODEL FOR PLAYING MOBILE GAME IN INDONESIA Umi Kaltum, Rizki Rimadina
DEPOSITOR RESPONSE TO RISK OF LOCAL DEVELOPMENT BANKS: A CASE OF INDONESIA R. Lina Risnaeni Ahmad, Erie Febrian
ANALYSIS OF INTEGRATED REPORTING IMPLEMENTATION ON COMPANIES IN INDONESIA FOR THE PERIOD OF 2014-2016 Bella Nathania, Hanna
BALANCED SCORECARD MODEL TO IMPROVE THE PUBLIC TRUST IN PRIVATE ZAKAT INSTITUTIONS (LAZ) Sri Fadilah
CHANGES IN TICK SIZE AND ROUND LOT: IS IT EFFECTIVE TO INCREASE LIQUIDITY? Vinardo Rajang, Christiana Fara Dharmastuti
LOGISTICS CLUSTERS TO DRIVE ECONOMIC COMPETITIVENESS IN INDONESIA Yudo Anggoro, Harrison Campbell

DIGITAL MEDIA ADVERTISING DISRUPTION IN INDONESIA: WHAT INSIGHTS THAT COULD BE LEARNED?
Reza A. Nasution, Anna A. Agus
RELATIONSHIP ANALYSIS OF ECO-CONTROL, CARBON EMISSION DISCLOSURE AND ECONOMIC CONSEQUENCES (CASE STUDY OF OIL, GAS AND COAL COMPANIES IN NON ANNEX 1 MEMBER COUNTRIES) Dody Hapsoro, Ambarwati
THE INFLUENCE OF BELIEF SYSTEM AND BOUNDARY SYSTEM ON INTELLECTUAL CAPITAL THROUGH IMPLEMENTATION OF ERP Priskila Adiasih, Saarce Elsye Hatane, Shendy Christyanto
ANALYSIS FRAMEWORK OF COMMITMENT – TRUST THEORY AND CONSUMER ATTITUDE AS DETERMINANTS OF ONLINE BOOKING INTENTION; A STUDY OF INDONESIAN DIGITAL NATIVES Anna Riana Putriya, Utomo Sarjono Putro
STOCK AND BOND MARKET DEVELOPMENT AND THE ROLE OF ECONOMIC GROWTH AND FOREIGN DIRECT INVESTMENTS Harjum Muharam, Ditya Setyowati
IS SELLER REPUTATION NO LONGER IMPORTANT IN THE DIGITAL BUSINESS (MARKETPLACE) LANDSCAPE? A STUDY OF THE BEST SELLING SMARTPHONE IN THE TWO BIGGEST MARKETPLACE IN INDONESIA Alfian Budi Primanto, M. Khoirul ABS, Afi Rahmat Slamet
SOFT SKILLS TRAINING AND ITS IMPACT TO LEARNING ACHIEVEMENT WITH McCLELLAND'S NEED SATISFACTION THEORY AS A MODERATING VARIABLE: CASE STUDY AT FACULTY OF ECONOMICS STATE UNIVERSITY OF JAKARTA Hania Aminah
DETERMINANT OF BANK DYNAMIC CAPABILITY AND IMPLICATIONS ON THE PERFORMANCE OF SMEs CREDIT DISTRIBUTION Erie Febrian, Mokhamad Anwar, Layyinaturrabbaniyah
FMEA AND FUZZY IMPLEMENTATION AS A PROCESS IMPROVEMENT STRATEGY CAUSED POTENTIAL FAILURE AT COMPONENT LEVEL Mochammad Basjir
FACTORS AFFECTING DECISION TO CHOOSE BATIK TOUR VILLAGE Tina Melinda, Denpharanto A. K, Juliuska Sahertian, Fabio Toreh94
AUDIT REPORT LAG, AUDIT GOING CONCERN QUALIFICATION AND FINANCIAL CRISIS: MALAYSIAN EVIDENCE

CONSUMERS' PURCHASE INTENTION TOWARDS ORGANIC SKIN CARE PRODUCTS IN
JAKARTA: THE MEDIATING EFFECTS OF ATTITUDE
Andrian Haro96

FORMULATION STRATEGY OF MERCHANT BUSINESS GROUP DIVISION OF PT. BANK CIMB NIAGA, TBK

Zulkifli Rangkuti, Faras Zulina Ayunani ABFI Institute Perbanas

Abstract

Now a days, the transaction in Indonesia have a good growth and almost cashless. People like to using card for doing transaction in merchant or store. Along with that, banking industry see the opportunities in that situation, so they also provide facilities to process the transaction. PT. Bank CIMB Niaga, Tbk as one of acquiring bank in Indonesia should have a good strategy to dealing with the competition among acquiring bank. This study aims to analyze opportunities and threats faced by the Merchant Business Division of PT. Bank CIMB Niaga, Tbk, also posessed stregths and weaknessess of merchant business of PT. Bank CIMB Niaga, Tbk in developing the merchant product in acquiring business competition to improve the ranking of merchant business PT. Bank CIMB Niaga, Tbk in the merchant acquiring industry. Then to formulate and identify which strategy that should be applied in merchant business division of PT. Bank CIMB Niaga, Tbk.

Key Words: Porter's Five Forces, Porter's Value Chain Analysis, External Factor Evaluation (EFE), Internal Factor Evaluation (IFE), SFAS Matrsix, SWOT Matrix, IE Matrix, Grand Strategy Matrix, QSPM Matrix

Page 63

EQUITY MARKET TIMING AND CAPITAL STRUCTURE: EVIDENCE ON POST-IPO FIRMS IN INDONESIA

Dewi Ratih
Widya Karya Catholic University
Achmad Yunus
Muhammadiyah Surakarta University

Abstract

Purpose - The purpose of this research is to analyze and to evaluate the impacts of equity market timing on corporate capital structure policies in Indonesia by testing the historical values of stock.

Design/methodology/approach - This study uses panel data of companies listed in Indonesian Stock Exchange after IPO. The companies used as research object are 70 firms in the non-financial/non-banking sector with the observation period of 1997-2009. The period of measurement is 5 years after IPO. Using past market value in which equity market timing is measured in two time measurements, i.e. yearly timing and long-term timing to prove its persistence.

Findings - Consistent with equity market timing theory, the results suggest that firms tend to issue equities when their market valuations are relatively higher than their book values and their past market values are high. As a consequence, the firms become underleveraged or have their debts reduced in the short run. The results of long-term measurement on equity market timing do not appear to affect the firms' capital structure decisions due to the firms' relatively quick adjustments of optimal capital structures. The conclusion is that equity market timing is an important element in the short run but not in the long run.

Research limitations/implications - The results of this study describe how firms in Indonesia take advantage of temporary market share fluctuations through equity market timing in their capital structure policies before ultimately making adjustments to the directions they are targeting.

Practical implications – The use of equity market timing is more aimed at reducing the debt ratio and avoiding unfavorable conditions in the debt market, as well as taking advantage of the capital gains derived from the differences in their stock prices, this study also have practical implications on investment policies that need to consider the adaptation factor of the industrial environment when it comes to making capital structure decisions.

Originality/value - This research is the first study that to analyze and to evaluate the impacts of equity market timing on corporate capital structure policies on post-IPO firms in Indonesia. This research is an empirical study which investigates the relevance of equity market timing considerations in the determination of debt-equity choices in capital structure.

Keywords: Capital structure, Leverage, Equity market timing, Historical value, past-IPO, Indonesian stock exchange



Equity Market Timing and Capital Structure:Evidence on Post-IPO Firms in Indonesia

Dewi Ratih
Widya Karya Catholic University, Malang, East Java, Indonesia
Achmad Yunus
Muhammadiyah Surakarta University, Solo, Central Java, Indonesia

Abstract

Purpose - The purpose of this research is to analyze and to evaluate the impacts of equity market timing on corporate capital structure policies in Indonesia by testing the historical values of stock.

Design/methodology/approach - This study uses panel data of companies listed in Indonesian Stock Exchange after IPO. The companies used as research object are 70 firms in the non-financial/non-banking sector with the observation period of 1997-2009. The period of measurement is 5 years after IPO. Using past market value in which equity market timing is measured in two time measurements, i.e. yearly timing and long-term timing to prove its persistence.

Findings - Consistent with equity market timing theory, the results suggest that firms tend to issue equities when their market valuations are relatively higher than their book values and their past market values are high. As a consequence, the firms become underleveraged or have their debts reduced in the short run. The results of long-term measurement on equity market timing do not appear to affect the firms' capital structure decisions due to the firms' relatively quick adjustments of optimal capital structures. The conclusion is that equity market timing is an important element in the short run but not in the long run.

Research limitations/implications - The results of this study describe how firms in Indonesia take advantage of temporary market share fluctuations through equity market timing in their capital structure policies before ultimately making adjustments to the directions they are targeting.

Practical implications – The use of equity market timing is more aimed at reducing the debt ratio and avoiding unfavorable conditions in the debt market, as well as taking advantage of the capital gains derived from the differences in their stock prices. this study also have practical implications on investment policies that need to consider the adaptation factor of the industrial environment when it comes to making capital structure decisions.

Originality/value – This research is the first study that to analyze and to evaluate the impacts of equity market timing on corporate capital structure policies on post-IPO firms in Indonesia. This research is an empirical study which investigates the relevance of equity market timing considerations in the determination of debt-equity choices in capital structure.

Keywords Capital structure, Leverage, Equity market timing, Historical value, past-IPO, Indonesian stock exchange

Paper type Research paper

Introduction

One of the critical decisions faced by a firm for the sake of operations is funding decisions or capital structure decisions. This is a financial decision related to debt composition, preferred stock and common stock used by the company to fund operations and investments. According to Weston and Copeland (1992), capital structure is about how a firm obtains its long-term funds, whether through debt or equity.

Modigliani and Miller (1958) demonstrated that in the case of perfect capital markets, capital structure was totally irrelevant in determining firm value and future performance. Implicitly, this raises an important question: under what conditions a company could determine of capital structure (Harris and Raviv, 1991)? Over the past forty years, researches on capital structure through theoretical and empirical models have raised some fundamental assumptions underlying the MM theorem. These efforts have led to several competing dominant theories in the capital structure theory, known as Trade-Off Theory (TOT) and Pecking Order Theory (POT) (Myers, 1984).

Myers (1984) assumed that there were two perspectives on corporate debt. He mentioned in his hypothesis that firms had tax credits from the use of debt on the cost of bankruptcy known afterwards as the static trade-off theory. Judging from the adverse selection behavior, a firm first looks at the balance of its income, then at debt, and only in extreme circumstances uses equity for financing, known afterwards the pecking order theory. From Myers's perspective, there are at least two major implications of these two theories. The first implication of the trade-off theory is the adjustment of the firm's leverage target so that deviations from the target can gradually be eliminated. While the second key prediction of the pecking order theory is a standardized sequence on corporate funding.

What happens, then, when the firm's leverage position has exceeded its limits or has even increased its financial risk and caused financial distress cost? The answer is the use of equity as a source of funding. This is in accordance with the standardized sequence of the pecking order theory. Looking at financial behaviors, it is proven that the stock market is inefficient as some shares tend to deviate from their intrinsic value in the long run. This provides an opportunity for firms to create value by selling and repurchasing their own shares due to mispricing of shares. Based on this, Stain in 1996 demonstrated a new theory on capital structure, namely Equity Market Timing Theory (MTT). This market timing theory is more about funding with firm equity.

Timing market theory states that firms tend to issue shares when their stock prices are high and make repurchases when the stock prices are low. A firm takes this step when experiencing problems with its debt, where there is a tendency of the corporate debt position to exceed its limit and the firm has difficulties in obtaining

loans from external parties. The underlying question in this case is: does market timing affect financial decisions and alter the capital structure position of the firm? Firms have a prerogative to determine the time of the issuance of shares and bonds after obtaining the principle permit from an authoritative body. Generally, a firm makes a stock issuance when the stock price increases. Ritter (1984) and Pagano et al. (1998) suggested that firms would take advantage of the price rise situation which would lead to the stock price in that industry group to be overvalued. This strategy known as 'windows of opportunity' is beneficial for firms that will conduct an IPO because it reduces the risk of mispricing and adverse selection costs (Elliot et al., 2008). This behavior is in line with the conclusions of Alti (2005) who suggested that a firm's IPO decisions were more driven by market valuation considerations than by the insistence on financing needs.

One common indicator used to look at market valuation associated with timing is market to book ratio, which will increase if the stock price rise is higher than the increase in its book value or vice versa. The probability of a firm conducting IPO during the increase in market to book ratio value will grow. There is then a close relationship between market conditions and the firm's IPO interest. This conclusion was supported by Tobin (1969), later known as the concept Tobin's Q12, stating a similar idea that the increase in market value made replacement cost of capital cheaper (Q>1) and encouraged firms to increase investment through issuance of shares.

Researches on the impact of market timing on capital structure have been conducted, but not so widely in emerging markets or developing countries. Conclusions derived from previous studies also vary greatly, both in the proxies and measurement variables used. Baker and Wurgler (2002) studied the tendency of managers to use market timing by employing market-to-book ratio (M/B) and the historical value of market-to-book ratio (external weighted historical market-to-book ratio, EFWAMB) in US markets. They revealed that market timing was significantly related to capital structure and fluctuations in their market appraisal which had a major impact on the capital structure. Barker and Wurgler (2002) claimed that market timing was a "cumulative outcome of past attempts to time the equity market". That claim by Barker and Wurgler (2002) has been successfully derived in an empirical model. The emergence of Market Timing Theory (MTT) by Barker and Wurgler (2002) is expected to be able to provide an answer to the complexity of capital structure.

-

¹ Although Myers (1984) actually said that market timing was not a new idea. His views are also enforced by Graham and Harvey (2001) that there were indications of management behavior in equity issuance. While Hovakimian, et al. (2001) said that when stock prices rose, the firm would conduct equity bidding. Then Lucas and McDonald (1990) also mentioned the problem of adverse selection during the issuance. [Details: Frank & Goyal (2003), p.7]

Huang and Ritter (2005) found that in US public companies the proportion of funds overweighed their financing deficits with external equity, if the cost of equity capital was low. Alti (2006) found that IPO companies (hot market) were more significantly regarded as the timer of share issuance market than cold market companies. Elliot, et al. (2007) found that equity markets with mispricing played an important role in deciding on the choices between debt equity. The profits of the firms would increase external equities when they felt that their shares were overvalued, although the persistent effects of market timing were not long. Based on some of the diverse research results, the author considers the need for further research to ascertain what factors and how these factors affect the policies of capital structure in Indonesian firms.

Looking at the phenomenon occurring in Indonesia, repurchasing transactions of stock or buyback by firms are aimed at increasing the values of earning per share (EPS) (Bapepam Financial Statement, 2003). Analysts also said that one of the commonly used arguments to explain the issuer's motivations to buy back their shares in the market was to increase the earning value per share. Thus the buyback is also another alternative to cash dividend wherein the firm gives value to its investors (shareholders). Essentially, with buyback various added values will be obtained by the firm, for example, stock price in the market might be more stable. This means that if the market price decreases (undervalued) the issuer can buy it back, whereas if it is overvalued it can be sold to obtain capital gain. So the capital gain obtained will go into the company's cash as non-operating income of the firm. From the 2001-2007 data there are 30 announcements of buyback of shares listed on Indonesia Stock Exchange (IDX). There are some companies that conduct buyback of shares more than once, including: PT Berlian Laju Tanker (2001, 2005) and 2006), PT Telkom (2005 and 2007), PT H.M. Sampoerna (2001, 2002 and 2003) and several other companies. This raises the question: when is the right time for the firm to do public offering and when can the firm buy back its shares?

The lesson learned from the phenomenon occurring in Indonesia as explained above is that it is not easy to implement a capital structure theory. Theories such as Pecking Order Theory (POT), Trade-Off Theory (TOT) and Market Timing Theory (MTT) are each expected to provide potential solutions to leverage targets (Tobing, 2007). However, the determination of leverage targets can never be on the basis of mere practical judgments but must be of empirical studies. Based on this, the author intends to test the market timing of capital structure in Indonesia.

Conceptual Framework

The empirical model employed adopts the one found in Baker and Wurgler (2002) study. The main factor influencing capital structure includes market timing, via external proxy finance weighted historical market-to-book ratio (EFWAMB).

Furthermore, to investigate its long-term effects, as in the study of Kayhan and Titman (2007), external finance weighted historical market-to-book ratio (EFWAMB) is divided in two measurements, i.e. yearly timing (YT) and long-term timing (LT).

Adding cash flow deficit/financial deficit to find out whether there is any indication of equity use is more due to hierarchical factor based on pecking order theory (Frank and Goyal 2003). Control variables in this study include tangible asset, size and profitability. For the next stage, (2) the "timing" analysis is measured and a regression model is constructed. (3) Selecting samples to be tested and analyzed with the regression model. Thus, the conceptual framework of this study can be illustrated as follows:

Source of fund

Trade-off

Trade-off

Target leverage

Capital structure

H1

Yearly timing

Long-term timing

Control variable:

>Financial defisit

>Asset tangibility

>Profitability

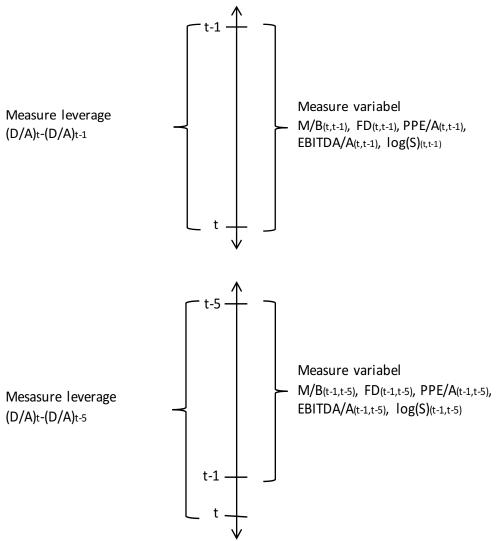
>Firm size

Figure 3.1 Conceptual Framework

Source: developed for current study

The measurement of the effects of market timing is based on two measurements: yearly period/timing (YT) and long-term period/timing (LT). This is meant to find out the persistent effects of market timing variable. Yearly Timing (YT) is used to measure the extent of the level of stock mispricing and Long-Term Timing (LT) is used to find out the growth opportunity reflected in stock prices. The timeline concept can be illustrated as follows:

Figure 3.2 Timeline Concept



Source: developed for current study

Research Methodology

The focus of this study is to empirically test the model construction developed by Baker and Wurgler (2002). Integration and identification of the determinant variables of capital structure into the testing of research hypotheses are based on the market timing theory and are conducted via the construction of three empirical research models to solve the research problems.

There are three research models employed in this study. First, the short-term estimation model, where the dependent or endogenous variable is hypothesized on the development of the empirical model, i.e. the leverage variable. The independent variables are the market-to-book ratio, external finance weighted

historical market-to-book ratio, asset tangibility, and firm size. Second, the long-term estimation model, where the dependent or endogenous variables are the external finance weighted historical market-to-book ratio with two timing measurements (yearly timing and long-term timing), market-to-book ratio, asset tangibility, profitability, and firm size.

The leverage rate is calculated from the ratio of total liabilities to total assets (Baker and Wurgler (2002); Pao and Chih (2005); Supanvanij (2006)), but it is based on the book value of leverage and the market value of leverage.

Similar to the literature, leverage will be measured by comparing the total of liabilities and of assets (D/A) as the measure of capital structure. In this study, "total liabilities" and "total assets" are derived from the standard balance sheet in the adjusted corporate financial statements. Therefore, the leverage might be measured by the following equation:

$$Book\ Leverage = \frac{Book\ Debt}{Total\ Assets}$$

$$Market\ Leverage = \frac{Book\ Debt}{Total\ Asset-Total\ Equity + Market\ Equity}$$

Market-to-book Ratio (M/B)

The market timing proxy is market-to-book ratio, which is the total equity per share multiplied by the stock's closing price, formulated as follows:

$$Market \ to \ book \ ratio = \frac{Market \ value \ of \ share}{Book \ value \ of \ share}$$

External Finance Weighted Average Market-to-Book Ratio (M/B_{efwa})

Referring to Baker and Wurgler (2002) research, M/B_{efwa} is a proxy of equity market timing for historical value. M/B_{efwa} is the weighted average of market-to-book ratio in the past. Calculations that are too large or too small, due to the mispricing of shares or the presence of the many or few growth opportunities, have the following measurement:

$$\left(\frac{M}{B}\right)_{efwa,t-1} = \sum_{s=0}^{t-1} \frac{e_s + d_s}{\sum_{r=0}^{t-1} e_r + d_r} \cdot \left(\frac{M}{B}\right)_s$$

Wherein the net equity issue (e) presents the changes in the initial and end equity values. (d) is the net debt issue as a net debt notification and is defined as the change in the initial and end debt values. M and B each represents the market value and the book value of equity.

Market timing measured employed in this study to find out the persistence impact uses two time measurements, i.e. yearly timing and long-term timing, both of which are formulated as follows:

Yearly Timing (YT) =
$$\left(\sum_{s=0}^{t-1} FD_s * (M/B)_s \right) / t - \overline{FD} * \overline{M/B}$$
= $c \hat{o} v (FD, M/B)$

Long-term Timing (LT) =
$$\left(\sum_{s=0}^{t-1} M/B_s/t \right) * \left(\sum_{s=0}^{t-1} FD_s/t \right)$$

$$= \overline{M/B} * \overline{FD}$$

The linier combination of yearly timing (YT) and long-term timing (LT) is as follows:

$$(M/B)_{timing,t-1} = \frac{\sum_{s=0}^{t-1} FD_s * (M/B)_s}{\sum_{s=0}^{t-1} FD_r}$$
$$= \frac{c\hat{o}v(FD, M/B)}{\overline{FD}} + \overline{(M/B)}$$
$$= (YT + LT)/\overline{FD}$$

Yearly timing (YT), the sample covariance between total external financing and market-to-book ratio, is based on Baker and Wurgler (2002) in that a firm which increases its external capital at the time the stock prices are relatively high aims more to lower debt ratio. In this case, managers take advantage of short-term assessments for their capital needs via issuing equities. Long-term measure is intended to test whether the managers are acting as if equity financing is inversely proportional to market-to-book ratio. In other words, they finance their financial deficit with equity rather than debt if their market value to equity book value is sufficiently high.

Financial Deficit (FD)

Financial deficit plays the central role in the pecking order effect, as described in Shyam-Sunder and Myers (1999) and Frank and Goyal (2003), and in the timing effect, as discussed by Baker and Wurgler (2002).

Financial Deficit (FD) =
$$\triangle WC + I + D-CF \equiv \triangle e + \triangle d$$

Financial deficit (FD) is defined as the amount of investment (I), dividend (D) and changes in working capital (Δ WC), after being reduced by net cash flow (CF). The amount is identical to net debt (Δ d) plus net equity (Δ e).

Asset Tangibility (PPE/A)

Proxied via fixed asset to total asset used as a collateral and may be associated with high leverage. With the presence of asset owned by the firm it can be used as collateral when default occurs. Asset tangibility is measured by:

$$Asset\ Tangibility = \frac{Net\ Plant + Property + Equipment}{Total\ Assets}$$

Profitability (EBITDA/A)

Profitability is the firm's ability to make a profit. Pecking order theory shows that if a firm is more profitable, then its funding comes from internal sources and the leverage level is low (Myers, 1977). Various proxies have been used to measure a firm's profitability. Return on Assets proxy (Cessar and Holmes (2003); Tong and Green (2005); Pao and Chih (2005)), Operating income to total assets proxy (Titman and Wessels (1988); Rajan and Zingales (1995); Supanvanij (2006)). In this study, profitability is proxied as the ratio of EBITDA to total assets (Baker and Wurgler (2002); Strebulaev (2007); Gaud, et al. (2005)), namely:

$$Profitability = \frac{EBITDA}{Total\ Assets}$$

Firm Size (Log (S))

Firm size is expected to have a significant effect on the level of leverage. Large companies usually diversify their businesses so that the chances of bankruptcy are small. In addition, large companies are more accessible to the public and hence have lower debt costs. In accordance with Titman and Wessels (1988), Rajan and Zingales (1995), Ghosh, et al. (2000), and Baker and Wurgler (2002), this study employs Log(NetSales) proxy in measuring size.

Model Hypothesis Testing I

Equity market timing proxy is the external finance weighted historical market-to-book ratio $(M/B)_{efwa}$, referring to Baker and Wurgler's (2002) research, wherein the proxy is used to evaluate the mispricing of a firm's historical market value in order to issue shares at share prices which are relatively higher than the shares' book value. This model is used to find out if market timing affects leverage changes.

$$(D/A)_{t} = \alpha + \beta_{1} (M/B)_{efwa,t-1} + \beta_{2} (FD)_{t-1} + \beta_{3} (NFA/A)_{t-1} + \beta_{4} (EBITDA/A)_{t-1} + \beta_{5} \log(S)_{t-1} + \varepsilon_{t}$$

Where:

D/A = book leverage or market leverage

 $(M/R)_{efwa}$ = external finance weighted average market-to-book ratio

FD = financial deficit

 $NFA/_A$ = asset tangibility proxy

 $EBITDA/_A$ = profitability proxy

log(S) = firm size proxy

Model Hypothesis Testing II

The regression in the following model incorporates a time measurement factor, following the concept in Kayhan and Titman (2007), Kayhan and Titman (2004), which are yearly timing and long-term timing. This is done to examine whether the effects of market timing will persist or have a permanent impact. Share price over a five-year period from year t-5 to t will affect the leverage ratio for a full five-year period.

$$(D/A)_{t} - (D/A)_{t-5}$$

$$= \alpha + \beta_1 (YT)_{t-5} + \beta_2 (LT)_{t-5} + \beta_3 (FD)_{t-5} + \beta_4 (NFA/A)_{t-5} + \beta_5 (EBITDA/A)_{t-5}$$

$$+ \beta_6 \log(S)_{t-5} + \varepsilon_t$$

Where:

D/A = book leverage or market leverage

YT = yearly timing

LT = long-term timing

FD = financial deficit

 $NFA/_A$ = asset tangibility proxy

 $EBITDA/_A = profitability proxy$

log(S) = firm size proxy

Analysis and Discussion

Companies sampled in this study are those that conducted IPO between 1997 until 2008 with industry classification outside of finance and banking. This study uses eight variables, consisting of dependent variable D/A and independent variables

(M/B)_{efwa}, YT, LT, and control variables FD, NFA/A, EBITDA/A and log(S). Measurement of descriptive statistics in this study is the minimum and maximum values, average value and standard deviation.

The Results of Regression Analysis of Model I on Book-Leverage-based D/A

Variable	В	t-count	p-value	Effect	
$(M/B)_{efwa}$	-0.021	-2.111	0.040	Negative significant	and
FD	3.25E-009	0.093	0.926	Not significant	
NFA/A	0.186	2.309	0.025	Positive significant	and
EBITDA/A	-0.284	-1.074	0.288	Not significant	
Log(S)	0.003	0.118	0.906	Not significant	
Constant Coeficient of Determination	$= 0.062$ $(R^2) = 25.8\%$		al value : = 2.013		
F-count	= 3.203	F_{table}	= 2.417		

Source: Treated secondary data, 2011

From the table above, the following regression equation is obtained:

$$\begin{array}{ll} (D/A)_t & = 0.062 - 0.021 \ (M/B) efwa_{t-1} + 0.00000000325 \ FD_{t-1} \\ & + 0.284 \ (NFA/A)_{t-1} - 0.284 \ (EBITDA/A)_{t-1} + 0.003 \ log(S)_{t-1} \\ R^2 = 50.3\% \end{array}$$

The above table describes the simultaneous test results and the partial effects of the five independent variables on book-leverage-based $(D/A)_t$. In the part of F test the value of F_{count} obtained = 3.203 (greater than F_{table}) and the coefficient of determination is 25.8%. The results of this test describes that a significant effect is simultaneously obtained from the five independent variables on $(D/A)_t$ with a contribution of 25.8%.

The partial effect of $(M/B)_{efwat-1}$ to $(D/A)_t$ is achieved via t-test. The result of t-test for the regression coefficient is significant (p-value < 0.05). The variable $(M/B)_{efwat-1}$ with regression coefficient of -0.021 significantly and negatively affects $(D/A)_t$. This is evident from the t-count value = 2.111 which is greater than t-table = 2.013 or p-value = 0.040 which is smaller than α = 0.05, thus statistically there is a significant effect with negative direction of $(M/B)_{efwa-t}$ to $(D/A)_t$. These results suggest that the diversity of $(D/A)_t$ can be explained by $(M/B)_{efwa-t}$.

The effect of the financial deficit variable $(FD)_{t-1}$ to $(D/A)_t$ is partially achieved using t-test. The t-test result for this regression coefficient is not significant (p-value > 0.05). FD_{t-1} variable with regression coefficient of 0.0000000325 has no significant effect on $(D/A)_t$. This is evident from the t-count value = 0.093 which is smaller than t-table = 2.013 or p-value = 0.926 which is greater than α = 0.05, thus statistically there is no significant effect of FD_{t-1} to $(D/A)_t$. These results suggest that the diversity of $(D/A)_t$ cannot be explained by FD_{t-1} .

The next variable is the partial influence of the variable (NFA/A)_{t-1} to (D/A)_t which is achieved using t-test. The t-test result for this regression coefficient is significant (p-value < 0.05). Variable (NFA/A)_{t-1} with regression coefficient of 0.186 has positive and significant effect to (D/A)_t. This is evident from the value of t-count = 2.309 which is greater than t-table = 2.013, or p-value = 0.025 which is smaller than $\alpha = 0.05$, thus statistically there is a significant influence with the positive direction of (NFA/A)_{t-1} to (D/A)_t. This result suggests that the diversity of (D/A)_t can be explained by (NFA/A)_{t-1}.

The variable (EBITDA/A)_{t-1} to (D/A)_t, as proxy of profitability, is achieved using t-test. The t-test result for this regression coefficient is not significant (p-value > 0.05). Variable (EBITDA/A)_{t-1} with regression coefficient of -0.284 has no significant effect to (D/A)_t. This is evident from the t-count value = 1.074 which is smaller than t-table = 2.013, or p-value = 0.288 which is greater than α = 0.05, thus statistically there is no significant effect of (EBITDA/A)_{t-1} to (D/A)_t. This result suggests that the diversity of (D/A)_t cannot be explained by (EBITDA/A)_{t-1}.

The partial influence of the variable $\log(S)_{t-1}$ to $(D/A)_t$ is achieved using t-test. The t-test result for this regression coefficient is not significant (p-value > 0.05). Variable $\log(S)_{t-1}$ with regression coefficient of 0.003 has no significant effect to $(D/A)_t$. This is evident from the t-count value = 0.118 which is smaller than t-table = 2.013, or p-value = 0.906 which is greater than $\alpha = 0.05$, thus statistically there is no significant effect of $\log(S)_{t-1}$ to $(D/A)_t$. This result suggests that the diversity of $(D/A)_t$ cannot be explained by $\log(S)_{t-1}$.

Regression Analysis of Model II - Book Leverage

Model II is a hypothesis that explains the influences of variables YT, LT, FD, NFA/A, EBITDA/A, and log(S) on D/A using multiple linier regression analysis. The outline of the regression results are presented in table 5.8 below.

Results of Model II Re	gression Analysis on	Book-Leverage-based D/A

Variable	В	t-count	p-value	Effect	
YT	1.85E-007	0.772	0.444	Not significant	
LT	-1.66E-007	-0.640	0.525	Not significant	
FD	-2.07E-008	-0.049	0.961	Not significant	
NFA/A	0.401	0.767	0.447	Not significant	
EBITDA/A	2.781	1.663	0.103	Not significant	
Log(S)	0.043	0.263	0.794	Not significant	
Constant	= -0.39				
Coefficient of	of Critical value :				
Determination	$(R^2) = 9.1\%$	t_{tab}	le = 2.014		
F-count	= 0.650	F_{table}	= 2.308		

Source: Treated secondary data, 2011

From the table above, the following equation is obtained:

$$\begin{array}{l} (D/A)_{t} - (D/A)_{t-5} = & -0.039 + 0.000000185 \ YT_{t-5} - 0.000000166 \ LT_{t-5} \\ & -0.000000000207 \ FD_{t-5} + 0.401 \ (NFA/A)_{t-5} \\ & +2.78 \ (EBITDA/A)_{t-5} + 0.043 \ log(S)_{t-5} \\ R^2 = 9.1\% \end{array}$$

The table above describes the simultaneous test results and the partial influence of the six independent variables on $(D/A)_t - (D/A)_{t-5}$ based on book leverage. In the F test section the F-count value obtained = 0.650 (smaller than F-table) and the coefficient of determination is 9.1%. The results of this test explains that simultaneously there are non-significant effects from the six independent variables on $(D/A)_t - (D/A)_{t-5}$ with a contribution of 9.1%. The non-significance of the simultaneous test results explains that partial test results need not to be explained in more detail, as the results say that the effects of all independent variables are not significant.

Regression Analysis of Model I – Market Leverage

The regression coefficients on Model I which explains the effects of variables (M/B)_{efwa}, FD, NFA/A, EBITDA/A, and log(S) on D/A are achieved via multiple linier regression analysis. The outline of the regression analysis results is presented in the following table 5.9.

Results of Model I Regre	ession Analysis or	n Market-Leverag	e-based D/A
	bolon i mai jois on	Titulite Ectora	o caboa Dill

Variable	В	t-count	p-value	Effect	
$(M/B)_{efwa}$	-0.024	-2.305	0.026	Negative significant	and
FD	2.45E-008	0.690	0.494	Not significant	
NFA/A	0.157	1.912	0.062	Positive significant	and
EBITDA/A	-0.385	-1.427	0.160	Not significant	
Log(S)	-0.018	-0.708	0.483	Not significant	
Constant	= 0.181				
Coefficient of		Cri	tical value :		
Determination	$(R^2) = 25.7\%$	t_{tabl}	e = 2.013		
F-count	= 3.183	F _{table} =	2.417		

Source: Treated secondary data, 2011

From the table above, a regression equation is obtained as thus:

$$\begin{array}{ll} (D/A)_t & = 0.181 - 0.024 \ (M/B) e fw a_{t-1} + 0.00000000245 \ FD_{t-1} \\ & + 0.157 \ (NFA/A)_{t-1} - 0.385 \ (EBITDA/A)_{t-1} + 0.018 \ log(S)_{t-1} \\ R^2 = 25.7\% \end{array}$$

Table 5.9 above describes the simultaneous test results and partial effects of the five independent variables on $(D/A)_t$ based on market leverage. In the F test section the value obtained for F-count = 3.183 (greater than F-table) and the coefficient of determination is 25.7%. The results of this test explain that simultaneously there are significant influences of the five independent variables on $(D/A)_t$ with a contribution of 25.7%.

The partial effect analysis of variable $(M/B)_{efwat-1}$ on $(D/A)_t$ is done using t-test. The t-test result for this regression coefficient is significant (p-value < 0.05). Variable $(M/B)_{efwat-1}$ with regression coefficient of -0,024 has negative and significant effect on $(D/A)_t$. This is evident from the value of t-count = 2.305 which is greater than t-table = 2.013, or p-value = 0.026 which is smaller than α = 0.05, thus there is a statistically significant influence with a negative direction from $(M/B)_{efwat-1}$ to $(D/A)_t$. This result explains that the diversity of $(D/A)_t$ can be explained by $(M/B)_{efwat-1}$.

The second independent variable is financial deficit, in which the effects of variable $(FD)_{t-1}$ on $(D/A)_t$ is achieved via t-test. The t-test result for this regression coefficient is not significant (p-value > 0.05). FD_{t-1} with a regression coefficient of 0.0000000245 has no significant effect on $(D/A)_t$. This is evident from the value of

t-count = 0.093 which is smaller than t-table = 0.690, or p-value = 0.494 which is greater than α = 0.05, hence there is no statistically significant influence of FD_{t-1} on (D/A)_t. This result explains that the diversity of (D/A)_t cannot be explained by FD_{t-1}

The partial effect of the variable (NFA/A)_{t-1} on (D/A)_t is achieved using t-test. The t-test result for this regression coefficient is not significant (p-value > 0,050). Variable (NFA/A)_{t-1} with regression coefficient of 0.157 has no significant effect on (D/A)_t. This is evident from the t-count value = 1.912 which is smaller than t-table = 2.013, or p-value = 0.062 which is greater than α = 0.05, hence there are statistically significant influences with positive direction of (NFA/A)_{t-1} on (D/A)_t. This result explains that the diversity of (D/A)_t cannot be explained by (NFA/A)_{t-1}. The next variable is the effects of variable (EBITDA/A)_{t-1} on (D/A)_t which is also achieved via t-test. The t-test result for this regression coefficient is not significant (p-value > 0.05). Variable (EBITDA/A)_{t-1} with regression coefficient of -0.385 has no significant effect on (D/A)_t. This is evident from the value of t-count = 1.427 which is smaller than t-table = 2.013, or p-value = 0.160 which is greater than α = 0.05, thus there is no statistically significant influence of (EBITDA/A)_{t-1} on (D/A)_t. This result explains that the diversity of (D/A)_t cannot be explained by (EBITDA/A)_{t-1}.

The t-test result for the regression coefficient of $log(S)_{t-1}$ on $(D/A)_t$ is not significant (p-value > 0.05). Variable $log(S)_{t-1}$ with regression coefficient of 0.003 has no significant effect on $(D/A)_t$. This is evident from the value of t-count = 0.708 which is smaller than t-table = 2.013, or p-value = 0.483 which is greater than $\alpha = 0.05$, thus there is no statistically significant influence of $log(S)_{t-1}$ on $(D/A)_t$. This result explains that the diversity of $(D/A)_t$ cannot be explained by $log(S)_{t-1}$.

Regression Analysis of Model II – Market Leverage

The hypothesis of regression coefficients in model II which explains the effects of variables YT, LT, FD, NFA/A, EBITDA/A, and log(S) on market-leverage-based D/A is achieved using multiple linear regression analysis. The description of the regression analysis obtained is presented in table 5.10.

Results of Model II Reg	ression Analysis or	n Market-Leveras	ge-based D/A

Variable	В	t-count	p-value	Effect
YT	4.77E-007	1.921	0.061	Not significant
LT	-3.19E-007	-1.192	0.239	Not significant
FD	-1.47E-007	-0.334	0.740	Not significant
NFA/A	0.432	0.799	0.428	Not significant
EBITDA/A	0.543	0.314	0.755	Not significant
Log(S)	0.062	0.366	0.716	Not significant
Constant	= -0.383			
Coefficient of		Cri	tical value :	
Determination	$(R^2) = 12.1\%$	t _{ta}	able = 2.014	4
F-count	= 1.037	F_{table}	= 2.308	

Source: Treated secondary data, 2011

From the table above, a regression equation is presented as follows:

$$\begin{split} (D/A)_{t} - (D/A)_{t\text{-}5} = & -0.383 + 0.000000319 \ YT_{t\text{-}5} - 0.000000147 \ LT_{t\text{-}5} \\ & - 0.000000000147 \ FD_{t\text{-}5} + 0.432 \ (NFA/A)_{t\text{-}5} \\ & + 0.543 \ (EBITDA/A)_{t\text{-}5} + 0.062 \ log(S)_{t\text{-}5} \end{split}$$

Table 5.10 above describes the simultaneous test results and partial influence of the six independent variables on $(D/A)_t - (D/A)_{t-5}$ based on market leverage. In the F test section the F-count value obtained is 1.037 (smaller than F-table) and the coefficient of determination is 12.1%. The results of this test explain that simultaneously there are insignificant influences of the six independent variables on $(D/A)_t - (D/A)_{t-5}$ with the contribution of 12.1%. The simultaneous test results are not significant so that the partial test results need not to be described as the effects of all independent variables are not significant.

Research Results Discussion

Analysis of the Effect of Equity Market Timing (M/Befwa) on Leverage

Baker and Wurgler's (2002) main findings show that firms with low debt ratios will increase their funds when market valuation is high, while firms with high debt ratios will increase their funds when market valuation is low. The study of Baker and Wurgler (2002) on capital structure is explicitly influenced by a significantly negative effect of market valuation on leverage through equity issuance. High market valuation will encourage managers to issue securities and refuse financing via debt to avoid increasing future agency costs of equity (Fama and French (2002). Myers and Majluf (1984) affirmed that rational managers and investors would issue securities rather than debt when they were very enthusiastic about the outlook of corporate earnings.

The results of statistical test on equity market timing on model I with both book leverage and market leverage indicate significant figures wherein the regression coefficients are negative with real test level $\alpha=0.05$, although it is not absolute for model II. The results of this test show that the issuance of equity when last year stock prices are high will cause companies to increase their operational fund needs by issuing shares. These results provide evidence that managers and investors of industrial companies outside of financial services and banking in Indonesia are utilizing their rationality in making decisions on the time of the market. In which the issuance of equity when stock prices are high will result in managers refusing debt financing to improve the optimum leverage target so that this will change the composition of the company's capital structure.

The results of this study are empirically able to prove the main premise of Baker and Wurgler (2002) and these results reveal the fact that the strength of the creditor or debtholders can motivate the management and shareholders of firms in Indonesia to adjust their efforts to the optimal leverage target even if it is not for the long run.

Analysis of the Effect of Financial Deficit (FD) on Leverage

Based on the results a regression coefficient value for financial deficit of 0.093 is obtained with prob. value 0.926, wherein this value is not significant at the 0.05 significance level. In this first model, which is viewed from book leverage, it is suggested that financial deficit does not affect target leverage. So it can be concluded that the hypothesis for FD on leverage is rejected, because the financial deficit variable in this study does not have enough significance although there is positive leverage. This means that firms with high or low financial deficits tend to have no effect on leverage targets. The results are inconsistent with the results of Kayhan and Titman (2007), which stated that financial deficit positively affected leverage.

Analysis on the Effect of Asset Tangibility (NFA/A) on Leverage

Kuo and Wang (2005) revealed that the composition of a firm's tangible assets structure that could be used as collateral had a positive effect on the structure of corporate capital. Companies that have debt guarantees will be easier to get debt than ones that do not have debt guarantee, because investors or creditors will always provide loans when there is a guarantee (collateral value of assets). The results of Kuo and Wang (2005) are consistent with the consensus of financial researchers that debt ratio is positively influenced by asset tangibility, so NFA/A is an important element of capital structure.

The results of the test on model I in this study reveal that the hypothesis that assets tangibility positively affects a firm's debt ratio is accepted, although the findings

are not in agreement for the second model. These findings prove that large asset tangibility allows firms to apply for large loans. These large loans can be used by firms to finance investments when they are experiencing financial difficulties, but the desire to invest will decrease as business risks and guarantee for tangible assets are needed to obtain higher debts.

High management of assets by the management into productive investment projects leads to a decrease in the availability of assets that can be used as collateral to obtain external sources. It will therefore reduce the firm's reliance on external funding sources, and will encourage the management to productively use the assets to obtain better sources of revenue and business opportunities. This revenue source is a source of internal funds to finance the firm's operations, thereby reducing its reliance on external funding sources. This fact is consistent with the pecking order theory that firms with high structural assets composition fund their investments internally (Tong and Green, 2005; and Kuo and Wang, 2005). Thus, the findings of this study successfully answer the first research question that assets tangibility is a determinant of corporate capital structure.

Analysis of the Effect of Profitability (EBITDA/A) on Leverage

The research model shows that profitability has a negative value on the ratio of corporate debt with prob. 0.288 which means it is not significant, both for model I and model II. Pecking order theory shows that if a firm is more profitable, then its funding comes mostly from internal sources. Weston and Copeland (1997) said that profitable companies generally borrowed in small numbers, while less profitable firms tendd to have high debt ratios due to inadequate internal funds and debt being the preferred source of external funds rather than their own capital. Baskin (1989) argued that the more profitable a company is, it is expected to have higher internal funding. Therefore, pecking order theory states that profitability has a negative relationship with debt ratio (Myers, 1984; Ozkan, 2001; Cassar and Holmes, 2003; and Akhtar, 2009).

Analysis of the Effect of Firm Size (log(S)) on Leverage

Hypothesis testing of firm size's effect on leverage suggests that there are no effects on model I and model II. These results are inconsistent with the findings in previous studies, that firms with larger and more complex asset sizes have no difficulty in obtaining external sources of funds or loans. Conversely, few companies with smaller asset sizes get external sources of funds. Therefore, based on the trade-off hypothesis, the amount of assets (SIZE) has a positive effect on the ratio of corporate debt.

Ozkan (2001) also mentioned that large companies that had the ability to recover their debts would gain the trust of creditors to issue large debts. Other empirical

evidences are presented by Bevan and Danbolt (2002), and Low and Chen (2004). But the empirical studies of Frank and Goyal (2003) reveal contrary evidence, that firm size negatively affects the debt ratio.

Hypothetical Conclusion

Based on data analysis and findings, as well as discussion of research results, conclusions of research hypotheses can be drawn as follows:

1. The results of this study successfully answer the first research question that market timing, proxied through external finance weighted historical market-to-book ratio ((M/B)_{efwa}), has a significant negative effect on D/A, on book leverage and market leverage. The results of the analysis show that the measurements of variable (M/B)_{efwa} based on market leverage is more capable to explain its influence to D/A variable. This indicates that market timing will have more impact on market leverage changes. The results also indicate that the current capital structure is closely related to the past market value, wherein the firm will issue equity based on the stock market valuation. So it can be concluded that when their stock price is high, the company increases the number of its shares in circulation and repurchases them when the company's stock price is low.

The results also support the opinion of Barker and Wurgler (2002) who examined the tendency of managers to consider market timing via the use of market-to-book ratio (M/B) and external finance weighted historical market-to-book ratio (EFWAMB) as a measure of market timing. Barker and Wurgler (2002) found that market timing was significantly related to capital structure and that fluctuations in market valuation had a large impact on capital structure.

2. In the second research model, when long-term measurements are used by including time measurements, t on t-5, the results show that market timing has no influence on the sampled firms' decision-making of whether they will add or will buy shares of the company. Test results figures show insignificant values, either based on book value or on market value.

This result is consistent with the research conducted by Kayhan and Titman (2007) that divides EFWAMB into two parts, namely yearly timing (YT), which is used to measure stock mispricing levels, and long-term timing (LT) used to find out growth opportunities reflected in stock price. In their research, they found that market timing did have an impact on capital structure but the impact was not persistent.

Managerial Implications

The practical implications of the results of this study for management will provide guidance for managers in considering the benefits and the costs of chosen funding sources when it comes to balancing capital structure. Selection and screening of important factors that determine capital structure can be decided from the findings of this study. Similarly, they may provide management guidance on the timing of the market or equity market timing when it comes to deciding when to issue equity or debt. The results of this study also have practical implications on investment policies that need to consider the adaptation factor of the industrial environment when it comes to making capital structure decisions.

Recommendations

Based on the results of this study, the author would like to provide some suggestions which may be useful for the development of capital structure theory of public companies in Indonesia for further research, among others:

- 1. Future researches are encouraged to increase the number of firm samples and have longer observation periods, so that the results obtained may reflect the general condition of the firms.
- 2. Using hot-cold market proxy as a proxy of market timing, so that rational or not rational behavior of the sample firm can be detected. In addition, other proxies of market timing, such as the earnings-based valuation model and stock returns, have characteristics similar to market-to-book ratios, and proxies that use manager survey can only produce qualitative analysis thereby reducing the prevalence rate of research data because it is not supported by quantitative data.
- 3. Taking into consideration other factors that are able to explain changes in corporate leverage. So it is expected that research factors can thoroughly explain the changes in leverage.
- 4. Selecting sample firms from the industrial sector or similar industry segments, so the characteristics of the industrial sector can be known and compared to other sectors or segment characteristics in accordance with the topic of the research.

References

- Akhtar, S. a. O. B., 2009. Detrtminan of Capital Structure for Japanese Multinational and Domestic Corporation. *International Review of Finance*, Volume 9, pp. 1-29.
- Alti, A., 2005. IPO Market Timing. *The Review of Financial Studies*, 18(31105-1138).
- Alti, A., 2006. How Persistant is the Impact of Market Timing on Capital Structure?. *The Journal of Finance*, 61(4), pp. 1681-1710.
- Baker, M. a. W. R., 2002. Market Timing and Capital Structure. *Journal of Finance*, 57(1), pp. 1-32.

- Baskin, J., 1989. An Empirical Investigation of the Pecking Order Hypothesis. *Financial Management*, 18(1), pp. 26-35.
- Bevan, A. A. a. D. J., 2002. Capital Structure and its Determinan in the UK a Decompositional Analysis. *Applied Financial Economics Journal*, 12(3), pp. 159-170.
- Cessar, G. a. H. S., 2003. Capital Structure and Financing of SMEs: Australian Evidance. *Acounting & Finance Journal*, 43(2), pp. 123-147.
- Copeland, T. E. a. W. J. F., n.d. *Financial Theory and Corporate Policy*. 5th Edition ed. USA: Addison Wesley Publishing Company.
- Elliot, W. B., Koeter-Kant, J. & and Warr, R., 2007. A Valuation-Based Test of Market Timing. *Journal of Corporate Finance*, 13(1), pp. 112-128.
- Elliot, W. B., William, B., Koeter-Kant, J. & and Warr, R., 2008. Market Timing and the Debt-equity Choise. *Journal of Financial Intermediation*, 17(2), pp. 175-197.
- Fama, E. F. a. F. K. R., 2002. Testing Trade-off and Pecking Order Predictions about Dividends and Debt. *Review of Financial Studies*, Volume 15, pp. 1-33.
- Financial Statement (2003).
- Frank, M. Z. a. G. V. K., 2003. Testing the Pecking Order Theory of Capital Structure. *Journal of Financial Economics*, 67(1), pp. 217-248.
- Gaud, P., Jani, E., Hoesli, M. & and Bender, A., 2005. The Capital Structure of Swiss Companies: An Empirical Analysis Using Dynamic Panel Data. *European Financial Management*, 11(1), pp. 51-69.
- Ghosh, C., Nag, R. & and Sirmans, C., 2000. The Pricing of Seasoned Equity Offerings: Evidance from REITs. *Real Estate Economics*, Volume 28, pp. 363-384.
- Harris, M. a. R. A., 1991. The Theory of Capital Structure. *Journal of Finance*, 46(1), pp. 297-355.
- Huang, R. & and Ritter, J. R., 2005. *Testing the Market Timing of Capital Structure*, Florida: University of Florida Working Paper.
- Kayhan, A. a. T. S., 2004. *Firms' Histories and Their Capital Structures*, Cambridge: The National Bureau of Economic Research.
- Kayhan, A. a. T. S., 2007. Firms' Histories and Their Capital Structure. *Journal of Financial Economics*, 83(1), pp. 1-32.
- Kuo, H.-C. a. W. L.-H., 2005. The Effect of the Degree of Internationalization on Capital Structure for Listed Multinational Corporations in Taiwan during the Asian Financial Crisis. *Review of Pasific Basin Financial Markets and Policies*, Volume 8, p. 447.
- Modigliani, F. a. M. M., 1958. The Cost of Capital, Corporation Finance and The Theory of Investment. *American Economic Review*, 48(13), pp. 261-297.

- Myers, S. C., 1984. The Capital Structure Puzzle. *The Journal of Finance*, 39(3), pp. 575-592.
- Myers, S. C. a. M. N. S., 1984. *Corporate Finance and Investment Decisions when Firms Have Information the Investors Do Not Have*, Cambridge: Natinal Bureau of Economic Research.
- Ozkan, A., 2001. Determinants of CapitalStructure and Adjustment to Long Run Target: Evidance from UK Company Panel Data. *Journal of Business Finance & Accounting*, Volume 28, pp. 175-198.
- Pagano, M., Panetta, F. & and Zingales, L., 1998. Why do Companies Go Public? An Empirical Analysis. *The Journal of Finance*, 53(1), pp. 27-64.
- Pao, H.-T. a. C. Y.-y., 2005. Comparison of Linear and Nonlinear Models for Panel Data Forecasting: Debt Policy in Taiwan. *Review of Pacific Basin Financial Markets and Policies*, 8(3), pp. 525-541.
- Rajan, R. G. a. Z. L., 1995. What Do We Know about Capital Structure? Some Evidence fromInternational Data. *Journal of Finance*, Volume 50, pp. 1421-1460.
- Ritter, J. R., 1984. Signaling and the Valuation of Unseasoned New Issues: A Comment. *The Journal of Finance*, 39(4), pp. 1231-1237.
- Shyam-Sunder, L. a. M. S., 1999. Testing Static Tradeoff Against Pecking Order Models of Capital Structure. *Journal of Financial Economics*, Volume 51, pp. 219-244.
- Strebulaev, I. A., 2007. Do Test of Capital Atructure Theory Mean What They Say?. *Journal of Finance*, Volume 62, pp. 1747-1787.
- Supanvanij, J., 2006. Capital Structure: Asian Firms vs. Multinational Firm in India. *The Journal of American Academy of Business*, 10(1), pp. 324-330.
- Titman, S. a. W. R., 1988. The Determinants of Capital Structure Choise. *The Journal of Finance*, Volume 43, pp. 1-19.
- Tobing, L. R., 2007. Studi Mengenai Perbedaan Struktur Modal Perusahaan Multinasional dengan Perusahaan Domestik yang Go-Public di Pasar Modal Indonesia, Semarang: Diponegoro University.
- Tobin, J., 1969. A General Equlibrium Approach to Monetary Theory. *Journal of Money, Credit, and Banking*, 1(1), pp. 15-29.
- Tong, G. Q. a. G. C. J., 2005. Pecking Order or rade-off Hypothesis? Evidance on the Capital Structure of Chinese Cpmpanies. Volume 37, pp. 263-292.
- Weston, J. F. a. C. T. E., 1992. *Managerial Finance*. 9th Edition ed. Canada: The Dryden Press, A Harcourt Brace Jovanovic College Publhisher.



PROFILE

Dewi Ratih

0704078107

Bacelor : Universitas Brawijaya, Malang Master : Universitas Airlangga, Surabaya

: Lecturer at Universitas Katolik Widya

Accupation

Karya



IV



INTRODUCTION

THE PROBLEMS

Does market timing affect financial decisions and alter the capital structure position of the firm?



BACKGROUND

Determine of capital structure in market timing thepry perspective



Analyze and evaluate the impacts of equity market timing.



FOCUSED RESEARCH

Market timing theory on capital structure







CONSEPTUAL FRAMEWORK

Baker and Wurgler (2002)

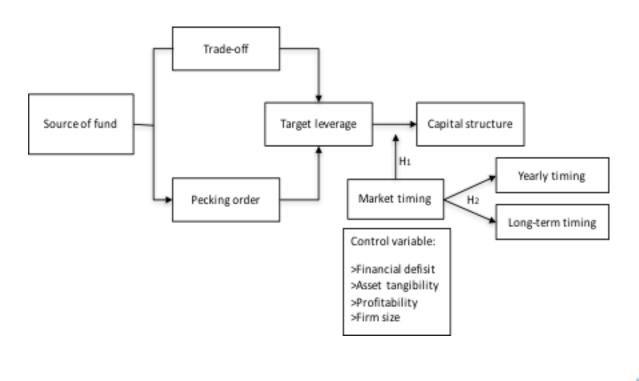
The main factor influencing capital structure includes market timing, via external proxy finance weighted historical marketto-book ratio (EFWAMB).

Kayhan and Titman (2007)

To investigate its long-term effects, external finance weighted historical market-to-book ratio (EFWAMB) is divided in two measurements, i.e. yearly timing (YT) and long-term timing (LT).



CONCEPTUAL FRAMEWORK

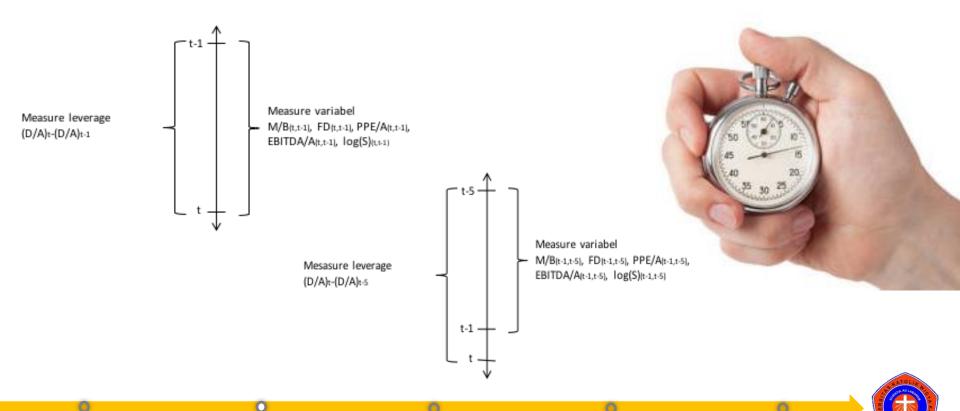


Ш



IV

TIMELINE CONCEPT



IV

П

RESEARCH METHODS



Book leverage

The dependent or endogenous variable is hypothesized on the development of the empirical model



Market leverage

The dependent or endogenous variables are the external finance weighted historical market-to-book ratio

IV



Timing measured

The external finance weighted historical market-to-book ratio with two timing measurements (yearly timing and long-term timing)

Companies sampled are those that conducted IPO between 1997 until 2008 with industry classification outside of finance and banking



RESEARCH METHODS



MODEL I

$$(D/A)_{t} = \alpha + \beta_{1} (M/B)_{efwa,t-1} + \beta_{2} (FD)_{t-1} + \beta_{3} (NFA/A)_{t-1} + \beta_{4} (EBITDA/A)_{t-1} + \beta_{5} \log(S)_{t-1} + \varepsilon_{t}$$



MODEL II

$$\begin{split} (D/A)_{t} - (D/A)_{t-5} \\ &= \alpha + \beta_{1} (YT)_{t-5} + \beta_{2} (LT)_{t-5} + \beta_{3} (FD)_{t-5} + \beta_{4} ({}^{NFA}/_{A})_{t-5} + \beta_{5} ({}^{EBITDA}/_{A})_{t-5} \\ &+ \beta_{6} \log(S)_{t-5} + \varepsilon_{t} \end{split}$$



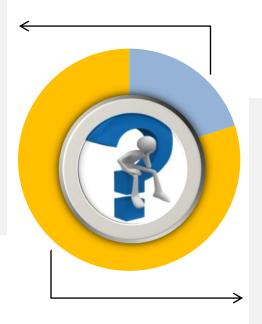
RESULT AND DISCUSSION

MODEL I

R2 = 25.7%

(D/A)t= 0.062 - 0.021 (M/B)efwa_{t-1} + 0.00000000325 FDt-1+ 0.284 (NFA/A)t-1 - 0.284 (EBITDA/A)t-1 + 0.003 log(S)t-1 R2 = 25.8%

(D/A)t= 0.181 - 0.024 (M/B)efwat-1 + 0.00000000245 FDt-1+ 0.157 (NFA/A)t-1 - 0.385 (EBITDA/A)t-1-+ 0.018 log(S)t-1



MODEL II

(D/A)t - (D/A)t-5 = -0.039 + 0.000000185 YTt-5 - 0.000000166 LTt-5-0,000000000207 FDt-5 + 0.401 (NFA/A)t-5+ 2.78 (EBITDA/A)t-5 + 0.043 log(S)t-5 R2 = 9.1% (D/A)t - (D/A)t-5 = -0.383 + 0.000000319 YTt-5 - 0.000000147 LTt-5 - 0.00000000147 FDt-5 + 0.432 (NFA/A)t-5 + 0.543 (EBITDA/A)t-5 + 0.062 log(S)t-5



RESULTS AND DISCUSSION



Market Timing

The results suggest that firms tend to issue equities when their market valuations are relatively higher than their book values and their past market values are high

Yearly Timing

The conclusion is that equity market timing is an important element in the short run but not in the long run

Long-term Timing

The results of long-term measurement on equity market timing do not appear to affect the firms' capital structure decisions due to the firms' relatively quick adjustments of optimal capital structures



RESULTS AND DISCUSSION









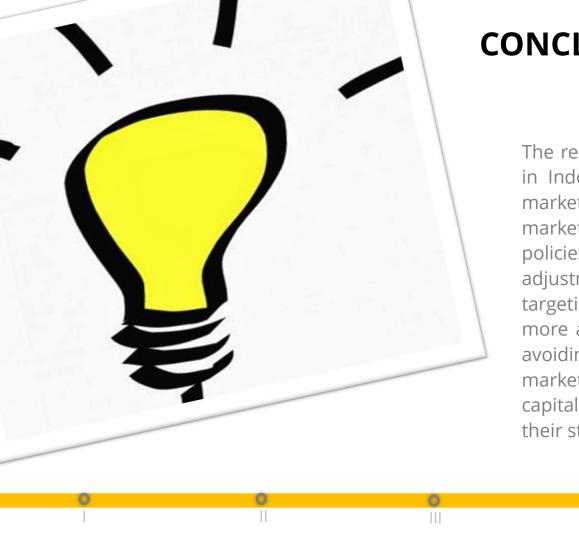
Analysis of the Effect of Firm Size (log(S)) on Leverage

IV









CONCLUSIONS

The results of this study describe how firms in Indonesia take advantage of temporary market share fluctuations through equity market timing in their capital structure before ultimately policies making adjustments to the directions they are targeting. The use of equity market timing is more aimed at reducing the debt ratio and avoiding unfavorable conditions in the debt market, as well as taking advantage of the capital gains derived from the differences in their stock prices.



RECOMMENDATIONS



Using hot-cold market proxy as a proxy of market timing, so that rational or not rational behavior of the sample firm can be detected Taking into consideration other factors that are able to explain changes in corporate leverage

Selecting sample firms from the industrial sector or similar industry segments





THANK YOU







Dera achmad

@deraratih

#deratih



dewiratih@widyakarya.ac.id

International Conference on Finance, Management and Business

Ibis Hotel, Jakarta, 12 December 2017

CERTIFICATE OF APPRECIATION

This to certify that

DEWI RATH

Has presented the paper at the conference.

Keynote Speaker

Conference Chair

Professor Claudio Morana State University of Milan

Dr. Harjum Muharam Diponegoro University















